

MARKETING REPORT

SLIDE 2
open

2022 Shipping Finance

Phygital Conference Experience
in Athens and all around the world

- In-person participation of distinguished guests
- one-to-one physical and video call meetings
- parallel events, workshops and happenings

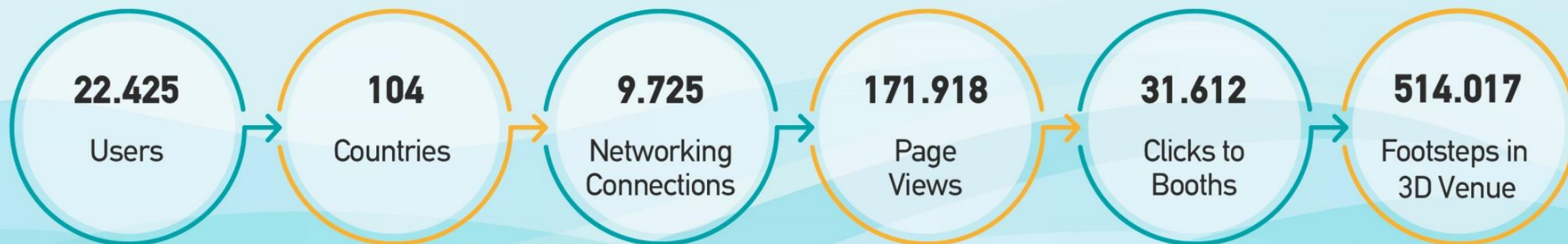
Athens, Wednesday 2 and Thursday 3 March 2022
www.slide2open.net/ShippingFinance2022

 **euphoria**
in the Shipping World
Is it for real?

*Analytics last updated on 30 April 2022

2022 Shipping Finance

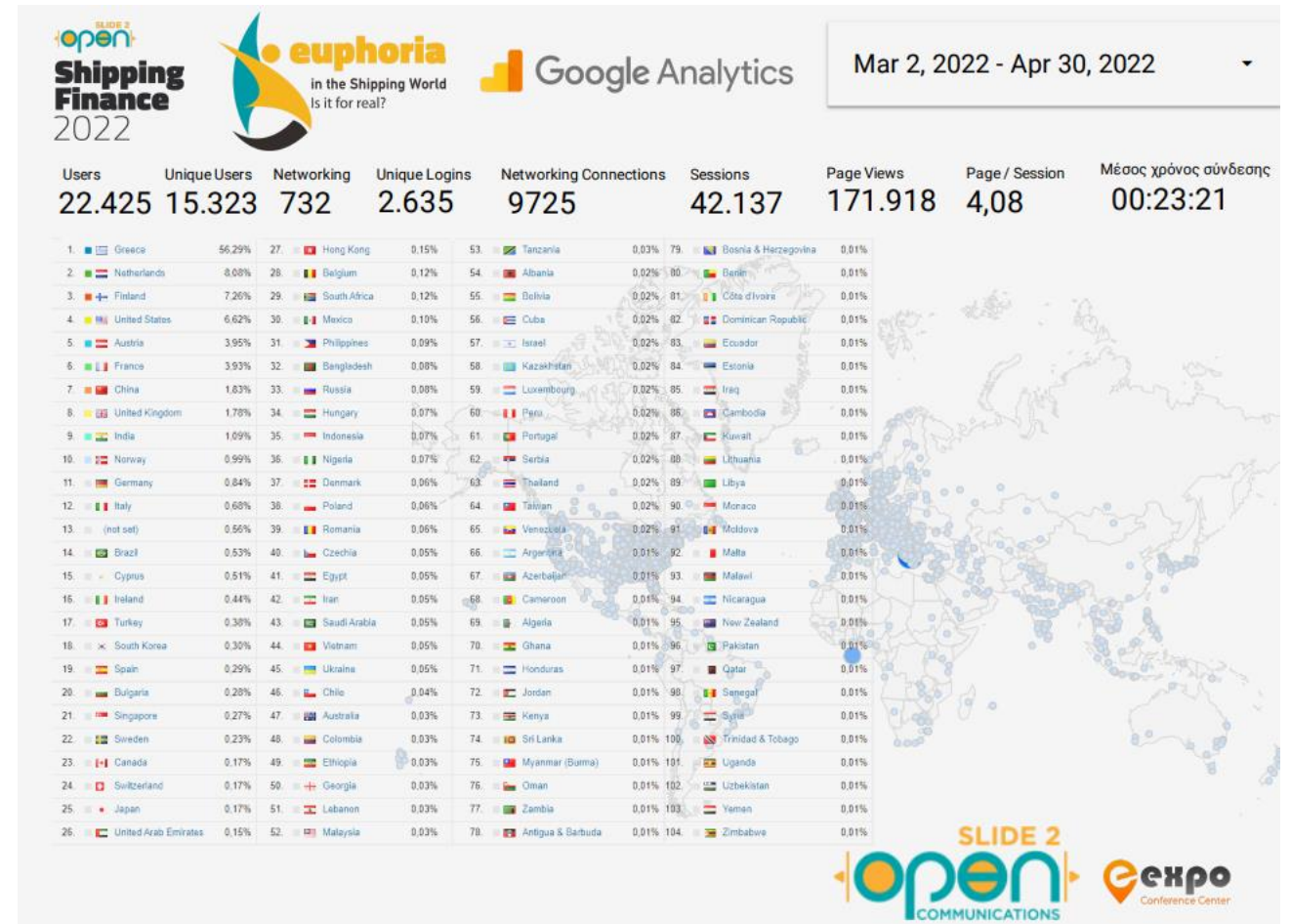
The 2022 Conference in numbers



THE CONFERENCE IN NUMBERS

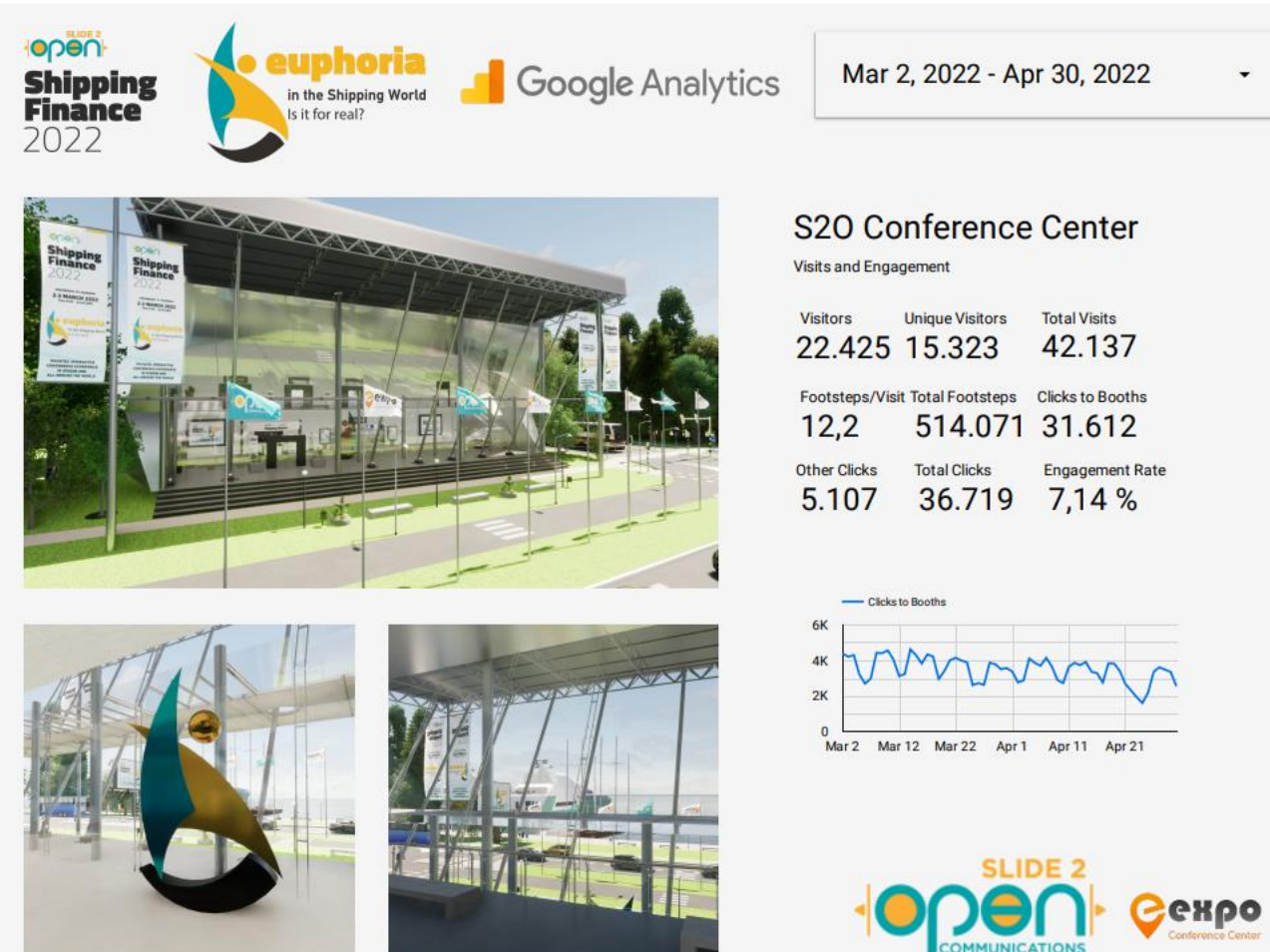
- **124 Speakers**
- **2 Days Phygital Conference**
- **> 15,000 Unique Users**
- **104 Countries**
- **9.725 Networking Connections**
- **42,137 Sessions**
- **171,918 Page Views**
- **Average Session Duration 00:23:21**
- **15,323 Exhibition Hall Unique Visitors**
- **42,137 Exhibition Hall Visits**
- **31.612 Clicks to Booths**
- **514,017 Footsteps in 3D Venue**

GOOGLE ANALYTICS (attendance from 2 March to 30 April 2022)

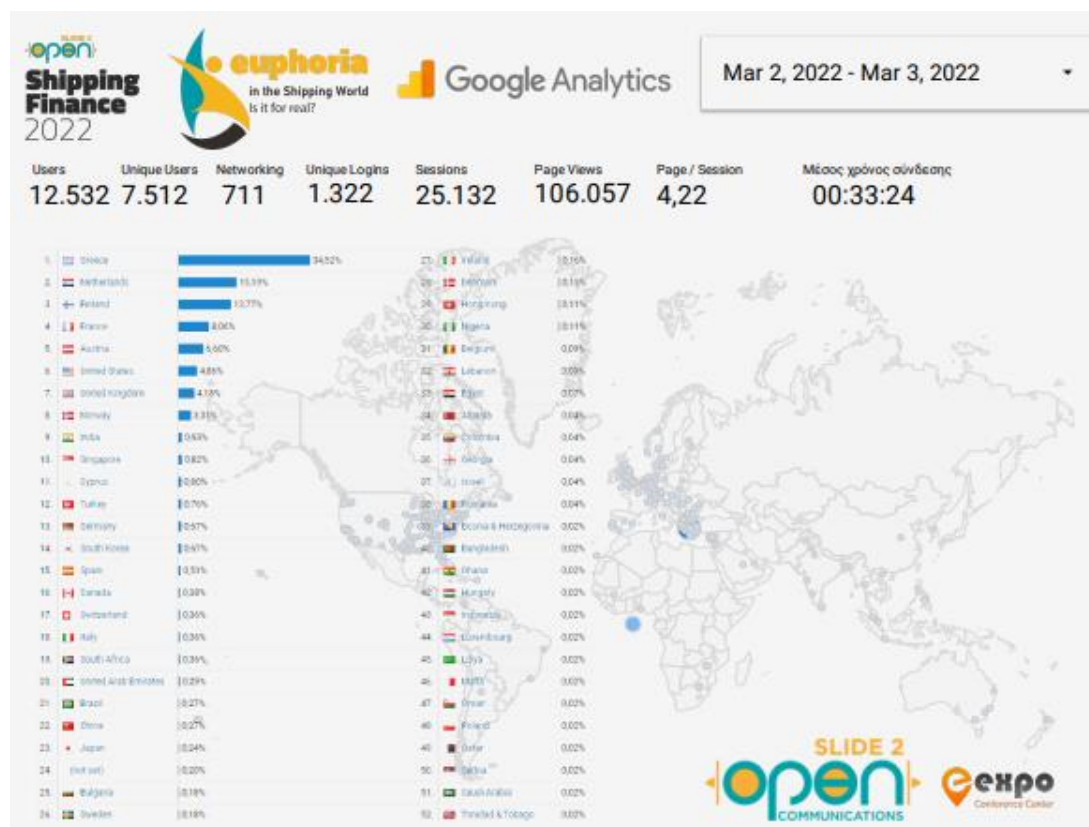




GOOGLE ANALYTICS (attendance from 2 March to 30 April 2022)



GOOGLE ANALYTICS ATTENDANCE DURING LIVE (2 – 3 March 2022)



Average simultaneous attendance during LIVE STREAMING

Average simultaneous attendance during Live Streaming
(Users are still watching and new Unique Users join us)

DURING LIVE STREAMING	MINIMUM	MAXIMUM
Keynote Speeches / Spotlight Sessions	1,347	3,163
Sponsors' Presentation	1,265	2,122
Panel Discussions	1,491	3,353
DataPorts Parallel Session	944	1,752

Keynote Speeches



Opening Speech

Mr Giannis Plakiotakis, Minister of Maritime Affairs and Insular Policy, Hellenic Republic



Euphoria in the Shipping World! Is it for Real?

Prof. Hercules E. Haralambides, Maritime Economics & Logistics (MEL), Université Paris 1 – Pantheon Sorbonne, Dalian Maritime University (China), Conference Chair

Keynote Speeches



How can we make Trade Sustainable and make it a Win-Win Equation for all Stakeholders and Society at Large? **Mr Leonidas Dimitriadis-Evgenidis**, IMO Ambassador in Greece, President, Eugenides Foundation



Sustainable Shipping: The Only Way Forward
Mr Christopher Rodrigues CBE, Chairman, Maritime & Coastguard Agency Chairman, Port of London Authority

Panel Discussion

360° Sustainable Development in Shipping Identifying Strengths, Weaknesses, Opportunities and Threats

Being Pro-Active – Shaping the Future

Mr Sergios Arniakos, Sustainability Manager, LATSCO Marine Management Inc.

Ms Helena Athoussaki, Head of ESG, Sustainability & Climate Change, Motor Oil Group

Ms Semiramis Assimakopoulou, VP of Sales at The Signal Group

Mr Andreas Chrysostomou, Executive Director, Clean Shipping Alliance

Ms Maria Korkontzelou, Crew Manager, Seanergy Maritime Holdings Corp.

Session's Chair and Moderator:

Ms Katerina Stathopoulou, Executive Director, Investments & Finance Ltd, Governor, International Propeller Club, Port of Piraeus



Panel Discussion

ESG Assessments - How to Apply in Shipping

How to Think and Act Out-of-the-Box in an ESG Centric World

Mr Martin Crawford-Brunt, CEO, Lookout Maritime

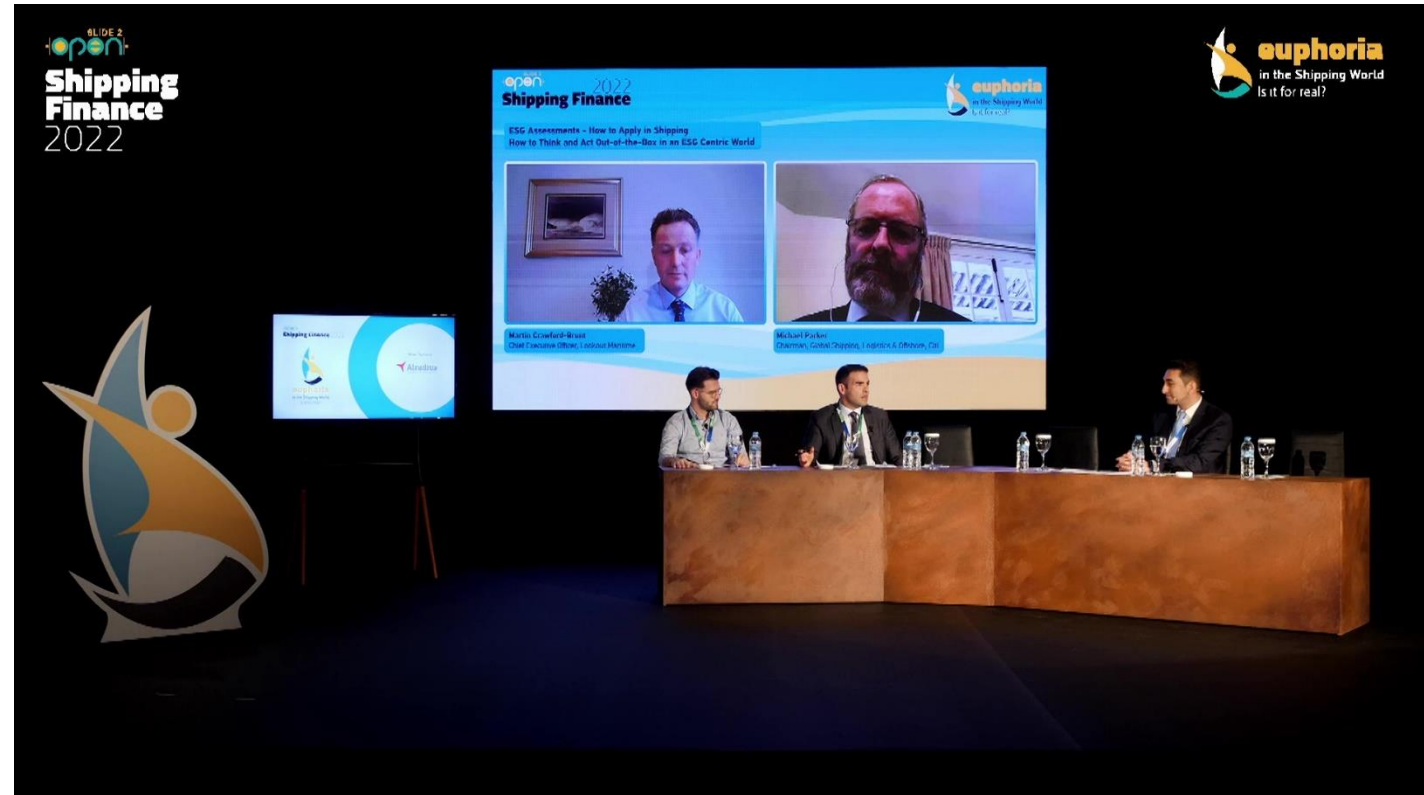
Mr Stavros Gyftakis, CFO, Seanergy Maritime Holdings Corp.

Mr Kostas Kapralos, ESG Analyst, Net Zero Analytics

Mr Michael Parker, Chairman, Global Shipping, Logistics & Offshore, Citi

Session's Chair and Moderator

Mr Alexandros Damianidis, Partner, Assets & Structured Finance Group, Watson Farley & Williams



Presentations



Data Ports – Cognitive Ports of the Future

Mr Christos Gizelis, PhD, Principal Innovation Analyst,
IT Innovation Center, OTE Group



Living in the New Cyber-Normality

Dr Konstantinos Papapanagiotou, Senior Manager,
Cyber Security Solutions, OTE Group

Keynote Speeches



Is electrification and autonomy leading to a sustainable future? Threat or Opportunity for owners?

Mr George Teriakidis, Area Manager, East Mediterranean & Black Sea, Maritime, DNV



NeuroLeadership Training: Why is this Feeling of Euphoria Extremely Important for your Company?

Ms Elisabeth Calbari, Neuropsychologist, Executive Trainer, Founder, Self-Balance

Spotlight on a Market Maker



Mr John Platsidakis, Honorary Chairman of INTERCARGO

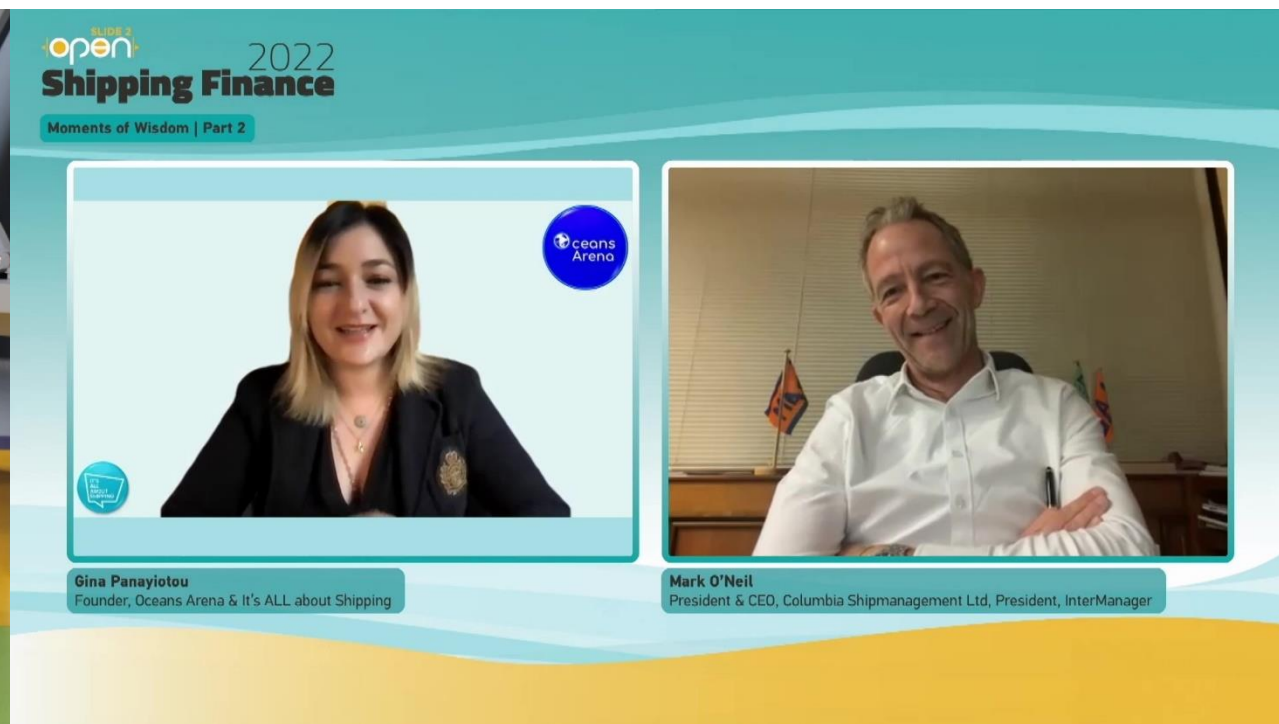
in an engaging interview with

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

Words of Wisdom



Mr Alexander C. Hadjipateras, Executive VP of Business Development, Dorian LPG LLC, Director of Helios LPG Pool
conducted by **Ms Danae Bezantakou**, CEO, NAVIGATOR Shipping Consultants, Secretary General, Inter. Propeller Club, Port of Piraeus, Concept Founder, YES FORUM



Mr Mark O'Neil, President & CEO, Columbia Shipmanagement Ltd, President, InterManager
conducted by **Ms Gina Panayiotou**, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stage

Presentations



How can Crypto and Blockchain Assist Shipping Companies reduce their Greenhouse Gas Emissions – The Kyoto Network Proposal

Mr Sheraz Malik, Co-Founder of Kyoto Network & Chief Executive Office, Digitorize Ltd



The Emerging Landscape of Decarbonization Trajectories – Leveraging ESG

Mr Georgios Plevrakis, Vice President for Global Sustainability, American Bureau of Shipping (ABS)

Panel Discussion

The Delicate Balance between Emission Reduction and Trade Growth Challenges & Expectations

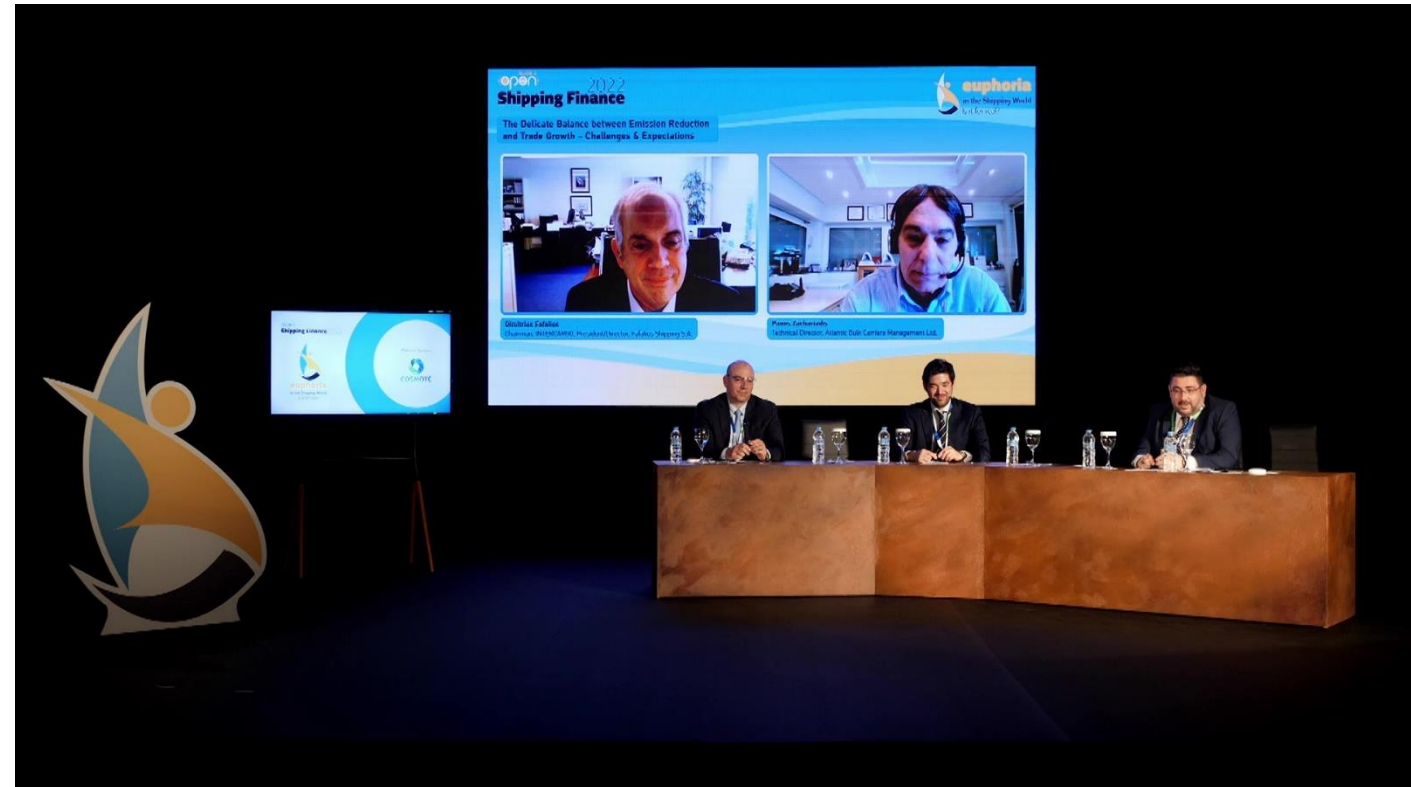
Mr Dimitrios Fafalios, Chairman, INTERCARGO, President/Director, Fafalios Shipping S.A.

Mr Konstantinos Oikonomou, CEO, Marine Tours Group of Companies

Mr Sotiris Raptis, Acting Secretary General - Director Maritime Safety and Environment, ECSA (European Community Shipowners' Associations)

Mr Panos Zachariadis, Technical Director, Atlantic Bulk Carriers Management Ltd.
Session's Chair and Moderator:

Dr George Vaggelas, Associate Professor, Department of Shipping, Trade and Transport, University of the Aegean



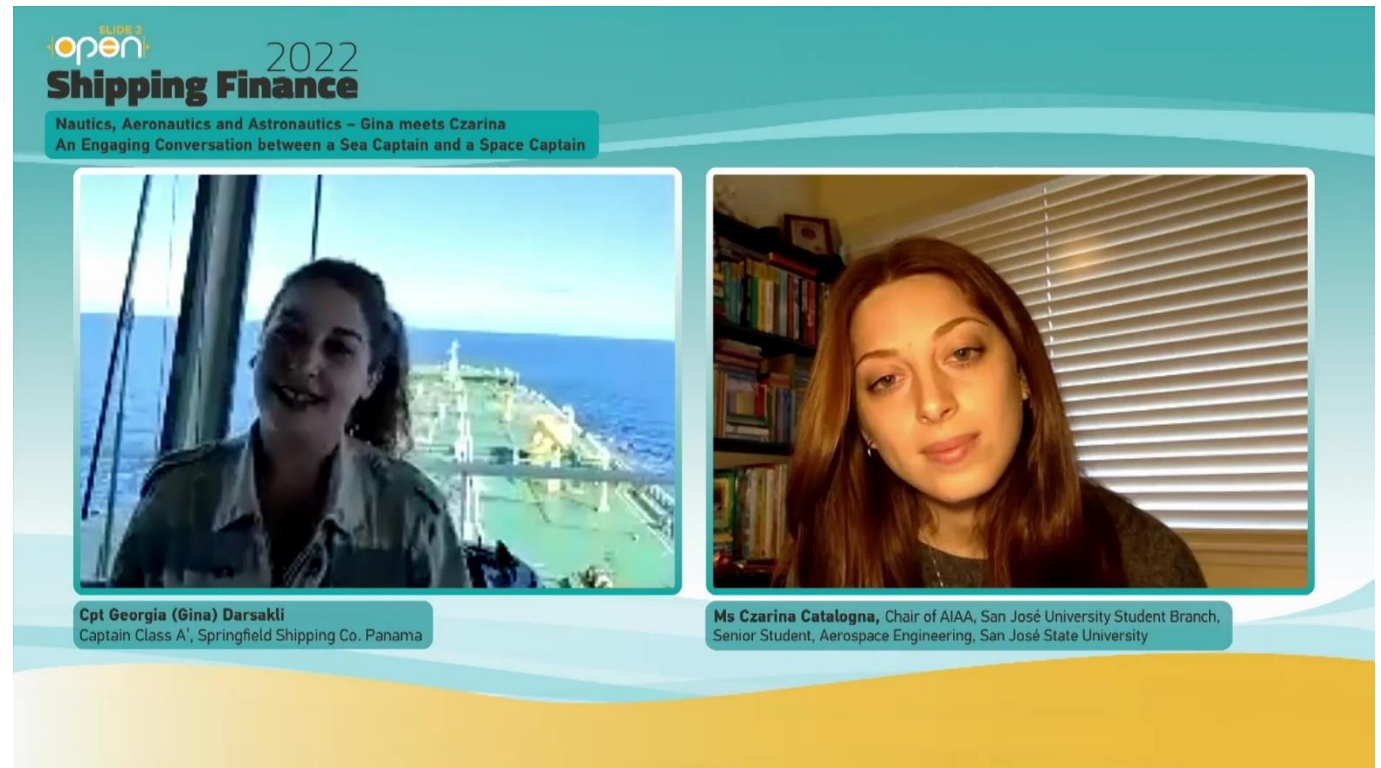
Making the Sky the Limit: An Engaging Conversation between a Sea Captain and a Space Captain

Cpt Georgia (Gina) Darsakli, Captain Class A',
Springfield Shipping Co. Panama

Ms Czarina Catalogna, Chair of AIAA (American
Institute of Aeronautics and Astronautics), San
José University Student Branch, Senior Student,
Aerospace Engineering, San José State University

moderated by

Ms Despina Travlou, Managing Director, Slide2Open,
Communications, Conference Organizer



The screenshot shows a video conference interface. At the top, it says 'SLIDE 2 open 2022 Shipping Finance'. Below this, a subtitle reads 'Nautics, Aeronautics and Astronautics – Gina meets Czarina' and 'An Engaging Conversation between a Sea Captain and a Space Captain'. There are two video feeds. The left feed shows Cpt Georgia (Gina) Darsakli, a woman with dark hair, wearing a light-colored shirt, with a ship's deck and ocean in the background. The right feed shows Ms Czarina Catalogna, a woman with long brown hair, wearing a dark top, with a bookshelf and window blinds in the background. Below each video feed is a caption identifying the person.

Cpt Georgia (Gina) Darsakli
Captain Class A', Springfield Shipping Co. Panama

Ms Czarina Catalogna, Chair of AIAA, San José University Student Branch,
Senior Student, Aerospace Engineering, San José State University

Panel Discussion

Is this Shipping Cycle Different from the Previous Boom and Bust Experiences?

Mr Evan Cohen, Managing Director and Group Head Maritime Finance, CIT Group

Mr Vassilis Maroulis, Head of EMEA Shipping, Citi

Mr Nicholas Pavlidis, Head of Shipping, Bank of Cyprus

Mr Christian L. Speer, Director, Head of International Shipping, M.M.WARBURG & Co

Mr Christos Tsakonas, Global Head of Shipping, DNB BANK

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners



Panel Discussion

Why Here - Why Now?

Mr George Kallianis, Member of the BoD of HELMEPA, Governor, International Propeller Club, Port of Piraeus

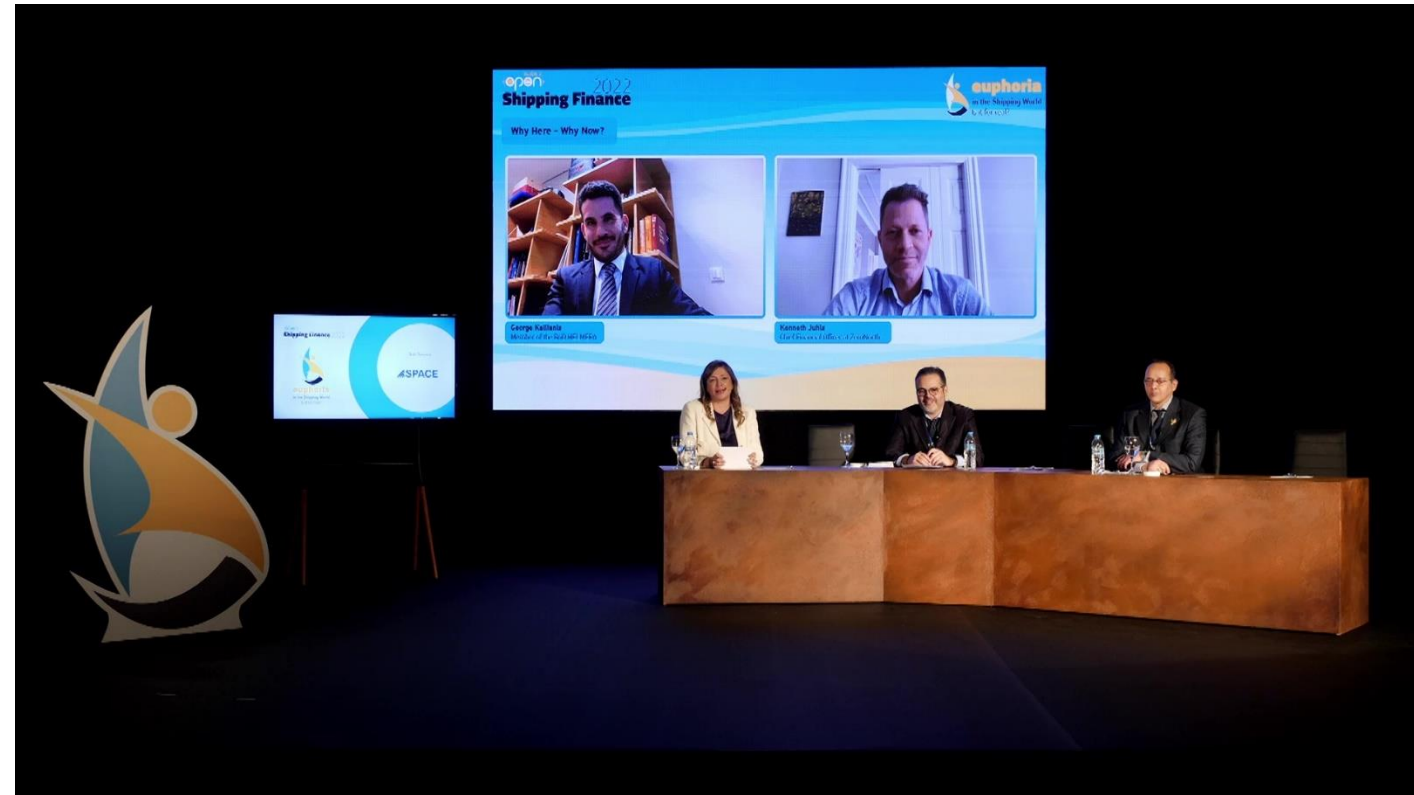
Mr Kenneth Juhls, Chief Financial Officer at ZeroNorth

Mr Christos Matsikoudis, Area Sales Manager EastMed, Wärtsilä Voyage Solutions

Mr Nikolas G. Theodorou, Chief Strategy Officer, ABC Maritime AG

Session's Chair and Moderator

Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants, Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM



Panel Discussion

To Divest or to Invest? When not to Leave Money on the Table

Mr John Dragnis, Chief Executive Officer,
Goldenport Group

Mr George D. Gourdomichalis, Managing Director,
Phoenix Shipping & Trading S.A.

Mr Vasilis A. Papagiannopoulos, Director,
Common Progress Co. Na Ltd

Mr Harry N. Vafias, Founder and CEO, Stealthgas
Inc., Founder and CEO, Imperial Petroleum Inc.

Session's Chair and Moderator

Mr Angelos Roupas Pantaleon, Founder, Second
Wind & Partners, Conference Co-Chair



Spotlight on the Russian Invasion of Ukraine



The screenshot shows a video conference interface. At the top, it says 'SLIDE 2 open 2022 Shipping Finance'. Below this is the title 'Spotlight on the Russian Invasion of Ukraine' and 'The Realities and the Intricacies of this Unfolding Drama'. There are two video feeds. The left feed shows Yuri Bender, Editor-in-Chief, PWM at Financial Times. The right feed shows Timothy Ash, EM Senior Sovereign Strategist, BlueBay Asset Management. At the bottom, there are logos for Platinum Sponsor COSMOTE, Gold Sponsors UK Ship Register, SPACE, and ABS, and Silver Sponsors ALANTRA, Atradius, M.M. WARBERG & CO, WÄRTSILÄ, and seenergy.

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open 2022
Shipping Finance

Spotlight on the Russian Invasion of Ukraine
The Realities and the Intricacies of this Unfolding Drama

Yuri Bender
Editor-in-Chief, PWM at Financial Times

Timothy Ash
EM Senior Sovereign Strategist, BlueBay Asset Management

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The Realities and the Intricacies of this Unfolding Drama

Protecting the Global Economy – Safeguarding Seagoing Trade

Mr Timothy Ash, EM Senior Sovereign Strategist, BlueBay Asset Management

in an engaging and in-depth interview with

Mr Yuri Bender, Editor-in-Chief, PWM at Financial Times

Keynote Speeches



**GEO, LEO and All That Jazz –
The Next Generation of Satellites as Enablers of
Maritime’s Digital Maturity**

Mr Ben Palmer OBE, President Maritime, Inmarsat



Mr Esben Poulsson, ICS Chair, Executive Chairman of
ENESEL PTE. LTD

Fireside Talks



Prof. Costas Synolakis, Member of the Academy of Athens, President of the Athens College, Professor of Civil, Environmental and Aerospace Engineering, University of Southern California *in an engaging discussion with* **Mr Angelos Roupas Pantaleon**, Founder, Second Wind & Partners



"Flying" Green: The role of flag states for a sustainable future

Mr Dan Vivian, Commercial Director, UK Ship Register
Ms Gina Panayiotou, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stage

Presentations



From Pirate Attacks to Cyber Attacks

Mr Alexandros Mavromatos & Mr Pavlos

Deftereos Information Security & Data Protection
Consultants Governance, Risk & Compliance Services, Space
Hellas



The 'cleanest fuel' for your 'liquidity voyage'

Mr Ioannis Kounas,

Head of Commercial Risk South East Europe, Atradius

Presentation



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euphoria
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Is it for real?

Technology: An enabler of Digital Transformation in the Shipping Industry

Eirini Liadi
ICT Senior Sales Specialist, OTE Group

COSMOTE **open Shipping Finance 2022**

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Technology: An enabler of Digital Transformation in Shipping Industry

Ms Eirini Liadi, ICT Senior Sales Specialist OTE Group

Panel Discussion

Act with Tact and Vision – The Key for a Holistic Transformational Development

Mr Yannis Anastasakos, General Manager, Sales & System Integration, Space Hellas

Mr Peter Broadhurst, Senior Vice President, Inmarsat

Mr Nikos Botinis, Regional Manager at Cisco Greece, Cyprus & Malta

Ms Eirini Veniami Mangos, Principal BeWise, Vice President, ICC Women Hellas

Coordinator:

Ms Eirini Liadi, ICT Senior Sales Specialist, OTE Group



Fireside Talks



Shipping's Responsiveness to a Radically Changing World

Dr George D. Pateras, President, Hellenic Chamber of Shipping Deputy Chairman, Contships Management Inc.

Mr Christopher Conway, Managing Director, Global Head of Shipping & Offshore Export & Agency Finance, Citi

Ms Katerina Stathopoulou, Executive Director, Investments & Finance Ltd, Governor, Inter. Propeller Club, Port of Piraeus



Cyber Threats: Is Hell for Real? The Disconnect between Procedure and Reality and how to Protect our Cyber Borders

Ms Katerina Raptaki, Digital Transformation, Cyber Security and e-Governance specialist, Navios Group of Companies, Member of the Board of Directors, A.M.M.I.T.E.C., Session's Chair

Mr Ewan Robinson, Dir., Yango Satellite Communications Ltd

Panel Discussion

Myths and Truths about Maritime Hellas, the Hellenic Maritime Cluster

Mr Kostis N. Achladitis, Managing Director, GOLDEN CARGO

Mr George Sp. Alexandratos, General Manager, Apollonia Lines SA, Vice President, Hellenic Chamber of Shipping

Ms Helen Polychronopoulou, Executive Vice President, Environmental Protection Engineering S.A., President, HEMEXPO

Session's Chair and Moderator

Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants, Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM



Words of Wisdom



Mr George Margaronis, CEO, LATSCO Shipping Ltd
Mr Aristidis J. Pittas, CEO, EuroSeas Ltd & EuroDry Ltd
conducted by **Ms Katerina Stathopoulou**, Executive Director, Investments & Finance Ltd, Governor, International Propeller Club, Port of Piraeus



Mr George J. Souravlas, CEO, Load Line Marine S.A.
Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants, Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM

Panel Discussion

Alternative Financing: Has it Matured? Can it Maintain its Niche? What to Expect Next?

Mr Harris Antoniou, Founder & Managing Director, Neptune Maritime Leasing Ltd

Mr George Giannakis, Managing Partner, Alantra

Mr Martin Hugger, Managing Director, Meerbaum Capital Solutions Inc.

Mr Elias Sakellis, Chief Executive Officer, Australis Maritime Limited

Mr Vasilis Theofanopoulos, Managing Director, Mount Street Hellas SAMRLC

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners



Panel Discussion

The A.M.M.I.T.E.C. Panel Cyber Attacks: The day after

Mr Michalis Kantartzoglou, ICT Manager, Eletson Corporation

Ms Katerina Raptaki, Digital Transformation, Cyber Security and e-Governance specialist, Navios Group of Companies, Member of the Board of Directors, A.M.M.I.T.E.C.,
Session's Chair

Mr Konstantinos Stais, ICT Manager, Pleiades Shipping Agents S.A.

Panel's Moderator:

Dr Matthew Maheras, CIO, Metrostar Management Corp., Vice President of the BoD, A.M.M.I.T.E.C.



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A.M.M.I.T.E.C.
Association of Maritime Managers in
Information Technology & Communications

euphoria
in the Shipping World
Is it for real?

Panel Discussion

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Words of Wisdom



Mr Antonis Lambros, Director Centrofin S.A
in an engaging interview with

Mr George Laios, Deputy Secretary General, Association of Banking & Finance Executives of Hellenic Shipping, Deputy CEO, Intermodal Group



Ms Elpi Petraki, Operations/Chartering & Business Development Manager, ENEA MANAGEMENT INC, President, WISTA Hellas,

Mr Vassilios Th. Terzis, Managing Director, Queensway Navigation Co. Ltd, Vice-President, HSSA

conducted by

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

Panel Discussion

Reversing the Black Swans of Disruption – Lessons Learned

Jan Hoffmann, Head, Trade Logistics Branch;
Division on Technology and Logistics; UNCTAD:
United Nations Conference on Trade and
Development (Geneva)

Paul Kent, Senior Vice President and Managing
Director, Ports and Logistics, MEG: Monument
Economics Group, Arlington, VA

Prof. Kee-hung (Mike) Lai, Chair Professor of
Shipping and Logistics, Hong Kong Polytechnic
University

Prof. Theo Notteboom, Professor in Maritime and
Port Economics, University of Antwerp and Shanghai
Maritime University

Session's Chair and Moderator

Prof. Hercules E. Haralambides, Maritime
Economics & Logistics (MEL), Université Paris 1 –
Pantheon Sorbonne, Dalian Maritime University (China),
Conference Chair



A screenshot of a video conference titled "SLIDE 2 Shipping Finance 2022". The conference features four participants in separate video windows. The top-left window shows a man with glasses and a beard, wearing a blue vest over a white shirt. The top-right window shows a man in a dark suit and tie. The bottom-left window shows a man with glasses and a beard, wearing a dark suit and tie. The bottom-right window shows a man with glasses, wearing a dark suit and tie. The background of the video conference is a light blue gradient. At the bottom of the screen, there is a banner with logos for sponsors. The banner is divided into two sections: "Platinum Sponsor" and "Silver Sponsors". The "Platinum Sponsor" section includes logos for COSMOTE, UK Ship Register, and SPACE. The "Silver Sponsors" section includes logos for ABS, ALANTRA, Atradius, M.M. WARBURG & CO, and WÄRTSILÄ. The "euphoria" logo is also visible in the top right corner of the video conference frame.

Rise of the AI in the Shipping Industry Driving Digital Transformation in an Ocean of Opportunities

Dr Harris Apostolopoulos,
Chief Transformation Officer (CTO),
PMO Global Alliance

SLIDE 2
open
Shipping Finance 2022





Maritime 4.0: Disruption by AI Evolution

- **Advanced analytics** are used to make valuable business insights from many data sources. This will help ensure your decisions are based on data-proven methods.
- **Machine learning** capabilities will help in the analysis of historical data e.g. weather patterns or peak / lower demand shipping seasons.
- **Automating processes** can help identify problems before they happen.
- Accidents can be reduced, AI can also be used for **threats detection** and other malicious activities.
- AI algorithms and **route optimization** models can determine the most efficient routes; prediction of the best path with minimum fuel consumption; considering for example the weather conditions.



<https://www.linkedin.com/in/apostolopoulos/>

Platinum Sponsor



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Panel Discussion

Deciphering Financing Appetite towards Shipping Investments

Mr John N. Cotzias, Projects & Finance at Xclusiv Shipbrokers Inc.

Mr George G. Mangos, Principal, Interunity Group

Mr Theocharis V. Terzis, Business Development Manager, Queensway Navigation Co. Ltd

Dr Konstantinos Rokkos, Chairman & CEO, TST International S.A., Regional Vice President, International Propeller Club of US

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners



Fireside Talks



Financing Bunker Deals for Sustainability's Sake – Bunkering in Times of Euphoria in Shipping

Mr Llewellyn Bankes-Hughes, Managing Director, Petrosport Ltd

Mr Ioannis Kounas, Head of Commercial Risk South East Europe, Atradius

Mr Anthony Mollet, Chief Executive Officer at Marine Fuels Alliance

Ms Irene Notias, Managing Dir./Sr. Bunker Broker, Prime's Bunkersplus Services, Governor, Inter. Propeller Club, Port of Piraeus

Mr John Phillips, Director, Awyr Las Ltd

Closing Speech



Mr George A. Tsavliris,

Principal, Tsavliris Salvage Group, Non-Executive Chairman,
OneGlobal Broking, Greece & Cyprus

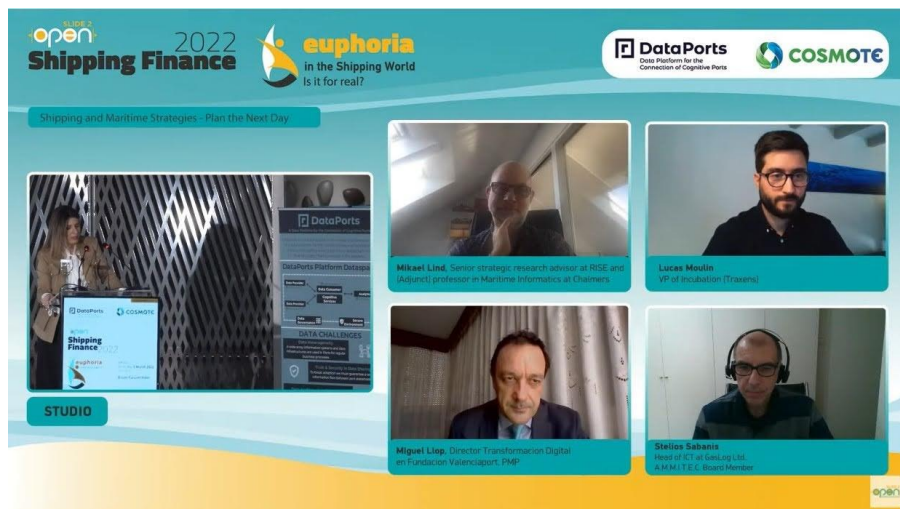
Parallel Session - Dataports

The Seaports of the Future



Parallel Session - Dataports

The Seaports of the Future



Parallel Session - Dataports

The Seaports of the Future

Innovation as a lever of growth

Mr Michalis Dritsas,
Head of Cabinet, Deputy Minister of Development
and Investments in Research, Technology &
Innovation



Parallel Session - Dataports

The Seaports of the Future

Digital Governance and Simplification Procedures

Mr Leonidas Christopoulos

Secretary General of Digital Governance and Simplification Procedures



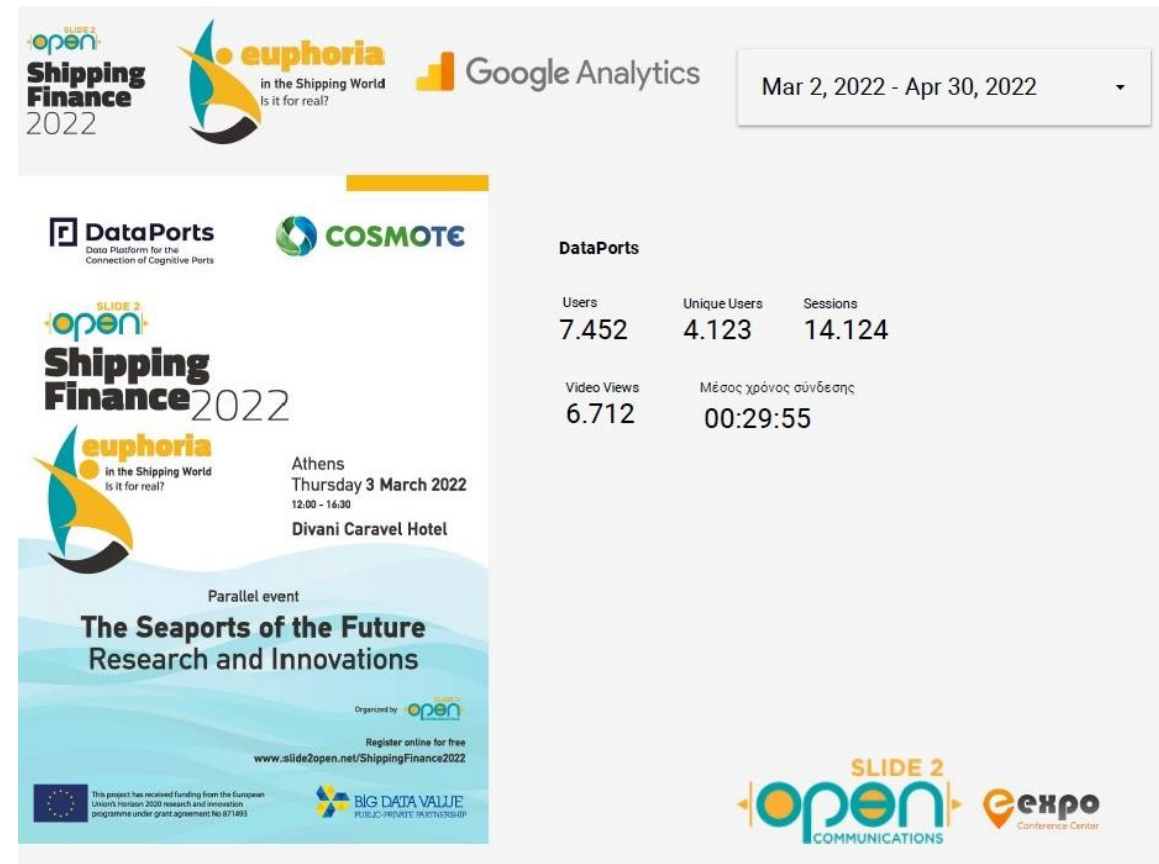
Parallel Session - Dataports

The Seaports of the Future

GOOGLE ANALYTICS (attendance from 2 March to 30 April 2022)

THE PARALLEL SESSION IN NUMBERS

- 21 Speakers
- > 4,000 Unique Users
- Average Session Duration 00:29:55



Parallel Session - Dataports

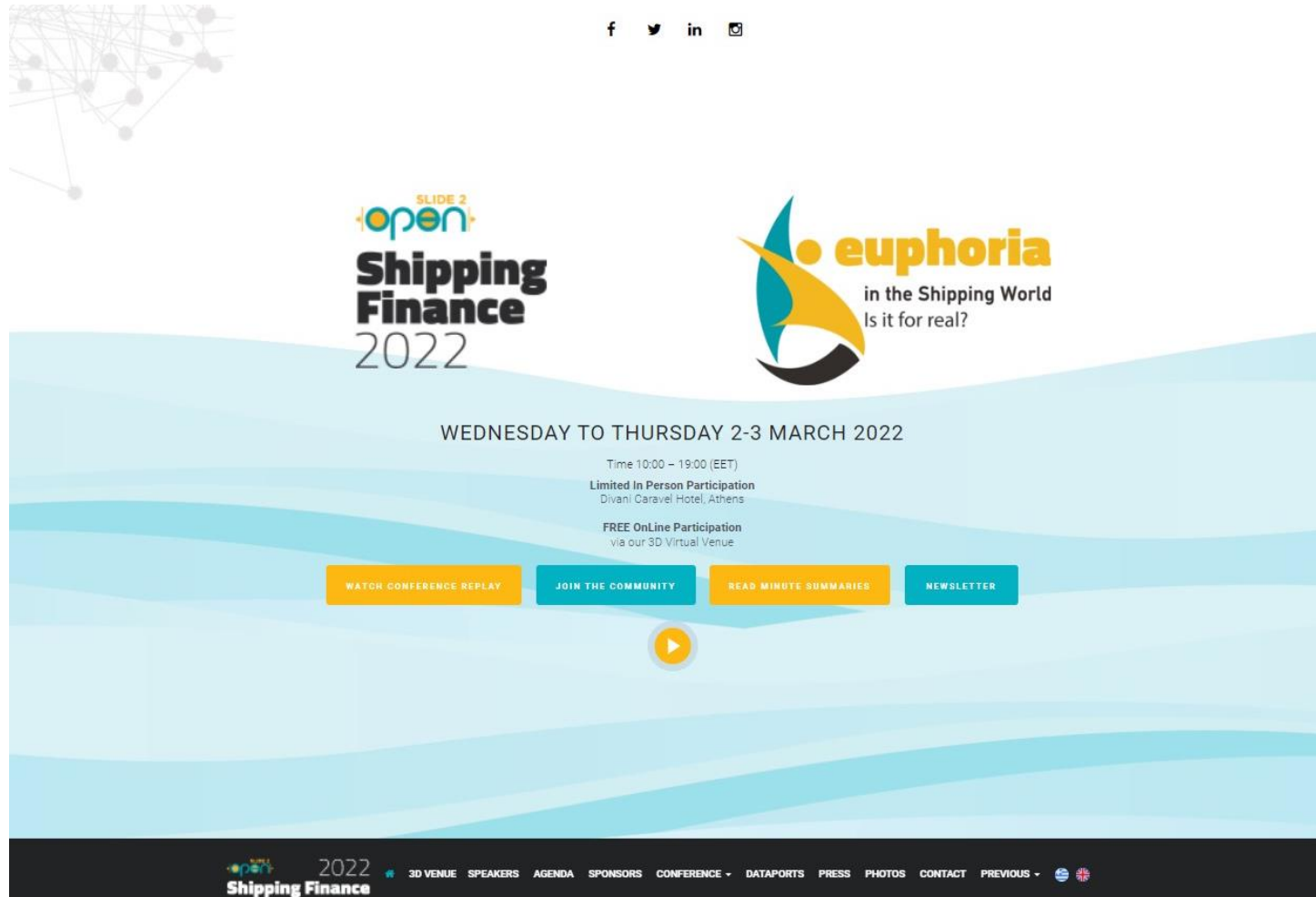
The Seaports of the Future

GOOGLE ANALYTICS ATTENDANCE DURING LIVE (2 – 3 March 2022)



CONFERENCE's WEBSITE

<https://www.slide2open.net/en/shippingfinance2022/>



The screenshot shows the homepage of the Shipping Finance 2022 conference website. At the top, there are social media icons for Facebook, Twitter, LinkedIn, and Instagram. Below these, the event title "Shipping Finance 2022" is displayed in large, bold letters, accompanied by the "open" logo. To the right, the "euphoria" logo is featured with the tagline "in the Shipping World Is it for real?". The dates "WEDNESDAY TO THURSDAY 2-3 MARCH 2022" are prominently displayed in the center. Below the dates, the time "Time 10:00 - 19:00 (EET)" is listed, followed by participation details: "Limited In Person Participation Divani Caravel Hotel, Athens" and "FREE OnLine Participation via our 3D Virtual Venue". A row of four buttons is positioned below the text: "WATCH CONFERENCE REPLAY", "JOIN THE COMMUNITY", "READ MINUTE SUMMARIES", and "NEWSLETTER". A large play button icon is centered below these buttons. The background of the website features a light blue, wavy, abstract design. At the bottom, a dark navigation bar contains the "Shipping Finance 2022" logo and a series of links: "3D VENUE", "SPEAKERS", "AGENDA", "SPONSORS", "CONFERENCE", "DATAPORTS", "PRESS", "PHOTOS", "CONTACT", and "PREVIOUS".

f t in

open
Shipping Finance
2022

euphoria
in the Shipping World
Is it for real?

WEDNESDAY TO THURSDAY 2-3 MARCH 2022

Time 10:00 - 19:00 (EET)
Limited In Person Participation
Divani Caravel Hotel, Athens

FREE OnLine Participation
via our 3D Virtual Venue

WATCH CONFERENCE REPLAY JOIN THE COMMUNITY READ MINUTE SUMMARIES NEWSLETTER

2022
Shipping Finance

3D VENUE SPEAKERS AGENDA SPONSORS CONFERENCE DATAPORTS PRESS PHOTOS CONTACT PREVIOUS



124 Speakers



Gianni Plakiotakis
Speaker
Minister of Maritime Affairs and
Insular Policy



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**Leonidas Dimitriadis-
Evgenidis**
Speaker
IMO Ambassador in Greece
President of Eugénides Foundation



Esben Poulsen
Speaker
Chair of the International Chamber
of Shipping (ICS)
Executive Chairman, ONESEL PTE.
LTD



Dimitrios Fafalios
Speaker
President / Director, Fafalios
Shipping S.A.
Chairman, INTERCARGO



Prof. Costas Synolakis
Keynote Speaker
Member, Academy of Athens
President, Athens College
Prof. Civil, Environmental and
Aerospace Engineering, University of
Southern California
Chairman, Scientific Committee on
Climate Change for Greece
International Expert, Natural
Hazards



Christopoulos Leonidas
Speaker
Secretary General of Digital
Governance and Simplification
Procedures



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Christopher Rodrigues
CBE
Keynote Speaker
Chairman
Maritime & Coastguard Agency
(United Kingdom)
Chairman
Port of London Authority



**Prof. Hercules E.
Haralambides**
Conference Chair
Maritime Economics & Logistics
(MEL)
University Paris 1 - Panthéon
Sorbonne &
Dalian Maritime University (China)



**Angelos Roupas
Pantaleon**
Conference Co-Chair and
Moderator
Founder
Second Wind & Partners












Media Partners





124 Speakers

Shipping Finance 2022

 Harry N. Vellios Speaker Founder and CEO of SeaVest Inc. Founder and CEO of Imperial Petroleum Inc.	 Konstantinos N. Achiladis Speaker Managing Director GDS (GDS Global)	 Yannis Apostolakis Speaker Senior Manager Sales & Business Development Spac Hub	 Harry Antoniou Speaker Founder & Managing Director Regional Maritime Leasing Ltd.	 Haris Apostolopoulos, PhD Speaker Chief Transformation Officer (CTO) P&ID Global Affairs Member of the Board of AIA HPC	 Timothy Ash Speaker Vice Senior Managing Director, Shipping Asset Management	 Evan Cohen Speaker Managing Director and Group Head Shipping Finance OTI Group
 George Co. Alexandrou Speaker General Manager, Maritime Line SA Vice President, Athens, Director of Shipping	 Dimitrios G. Karamanolis Speaker President & Managing Director Regional Maritime Leasing Ltd.	 Sergios Antonakos Speaker Sustainability Manager Lubrizol Shipping Limited	 Santamaria Anagnostopoulos Speaker Vice President of Digital Group	 Santamaria Anagnostopoulos Speaker Vice President of Digital Group		

Business
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Reporters.gr
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ELNAVI
PETROSPOT
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maritimes
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PRAXIS
EcoQuorum
The Maritime Hub
Flex Book
Vital 3D Technology
CEPRO
Vice President of Digital Group
Ship2Ship Partner

Shipping Finance 2022











 Timothy Ash Speaker Vice Senior Managing Director, Shipping Asset Management	 Helen Athouvenaki Speaker Head of ERM, Sustainability & Climate Change Mediterranean Shipping Group	 Yuri Bender Speaker Editor-in-Chief of P&ID at IT	 Nikolaos Betsios Speaker Regional Manager Greece, Cyprus, Malta Cyprus	 Elizabeth Calvert Speaker Managing Director, Maritime Finance Founder, Self-Bank	 Andrew Chrysostomou Speaker Executive Director, Ocean Shipping Finance (OSF)
 Santamaria Anagnostopoulos Speaker Vice President of Digital Group	 Llewellyn Baines-Hughes Speaker Managing Director Petrolog Group	 Dimitrios Bektas Speaker CEO, Maritime Shipping Consultants Business Services International Property Club, Port of Piraeus General Manager, TSI Piraeus	 Peter Broadhurst Speaker Senior Vice President Safety and Security Yachting and Cruise Services Holland-Medina	 Carina Catalogue Speaker Chief of AIA (American Institute of Aeronautics and Astronautics) Senior Research Assistant in Engineering, San Jose State University	

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 Christopher Conway Speaker Managing Director Global Head of Shipping & Logistics Expert Agency Finance, OTI	 John N. Cotzias Speaker President & Founder, Kostas Kotsopoulos President, Maritime Shippers Association	 Martin Crawford-Brunt Speaker Chief Executive Officer, London Maritime	 Alexandros Danailidis Speaker Partner, Assets & Structured Finance Group, Watson Parley & Williams	 Cpt. George Derasaki Speaker Captain Class A Springfield Shipping Co. Panama	 John Drapalis Speaker Chief Executive Officer Outsource Group	 Dr. Christos A. Giallis Speaker Principal Investment Analyst OTI Group
		 George Giannakidis Speaker Managing Partner Alpha	 George D. Geordomichalis Speaker Managing Director Phoenix Shipping & Trading S.A.			

Shipping Finance 2022

 Dr. Jan Hoffmann Speaker Head, Trade Logistics Research, Division on Technology and Logistics, UNCTAD	 Martin Hagger Speaker Managing Director Mediterranean Capital Solutions Inc.	 Kenneth Juhls Speaker Chief Financial Officer at Jørandts	 George Kallianis Speaker Member of the Board, HELMEDA	 Konstantinos Ch. Kanellopoulos Speaker Vice President, Alpha	 Konstantinos Kapralos Speaker ESG Analyst, Real Estate Analytics	 Maria A. Kerkentzou Speaker Chief Manager, Shipping Maritime Holdings Corp.
		 Stavros Malikis Speaker CT Manager Epsilon Corporation	 Paul E. Kent, Ph.D. Speaker Senior Vice President and Managing Director for Ports and Logistics Management Economics Group	 Ioannis Koumas Speaker Head of Commercial Risk South East Europe, Aristotle		

Shipping Finance 2022

 Anthony Lambros Speaker Director, Demetris S.A.	 Eirini Liadi Speaker Senior's Chief, OTI Group ICT Senior Sales Specialist OTI Group	 Nadia Liapi Speaker Director, Compliance, Risk & Compliance Services Spac Hub	 Dr. Matthew Maheras Speaker CEO Maritime Management Corp.	 Stavros Malikis Speaker CT Manager Epsilon Corporation	 George G. Manganos Speaker Principal, Integrity Group	 George Margaritis Speaker CEO, LITKO Shipping Ltd.	 Vassilios Maroulis Speaker Managing Director, EMA Industry Head, Shipping, Logistics & Offshore, Offshore S.A.	 Christos Mavroukakis Speaker Area Sales Manager, SeaMed Mediterranean	 Alexandros Mavroukakis Speaker Information Security & Data Protection Consultant Compliance, Risk & Compliance Services, Spac Hub
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124 Speakers

SLIDE 2 Shipping Finance 2022

2022 Shipping Finance



Prof. Theo Ntelleboom
Speaker
Professor in maritime and port economics and management
Chair Professor Maritime Institute, Ghent University
Maritime Academy & Faculty of Business & Economics,
University of Antwerp
visiting research Professor at Birkbeck Maritime
University



Konstantinos Sikanianos
Speaker
CEO
Marine Trust Group of Companies



Mark O'Neill
Speaker
President & CEO, Columbia Management Ltd.
President, InterManager



Ben Palmer OBE
Speaker
President, Maritime
Insurance



Gina Panayiotou
Speaker
Founder & CEO, Queens Avenue
Design Studio, Queens Avenue Stage



Vasile A. Papapanagiotou
Speaker
Director
Commercial Program Co. No. Ltd



Dr. Konstantinos Papapanagiotou
Speaker
Senior Manager, Cyber Security Solutions, CTS Group



Michael Parker
Speaker
Chairman, Global Shipping, Logistics & Efficiency, CTS



Nicholas Pavlidis
Speaker
Head of Shipping
Bank of Cyprus



Elgi Petekci
Speaker
Operations/Chartering & Business Development Manager,
DMC, MEDITERRANEAN LLC
President, Western & Eastern & Trade Association
(WETA) Chairman
and Vice President, Maritime Shippers
Association (MSA)



Ewan Robinson
Speaker
Vice President, Global Communications Ltd



Dr. Kostas Rokkos
Speaker
Chairman & CEO, TET International S.A.



George Sotiriadis
Speaker
CEO, Load Line Marine S.A.



Christian L. Spear
Speaker
Director, Head of International Shipping
W.B. Starling & Co.



Konstantinos Stais
Speaker
OT Manager
Pelekas Shipping Agents S.A.



Katerina Stathopoulou, FICS
Speaker
Assistant Director
Investments & Finance Ltd
Insurance, International Property Club, Port of Piraeus



Olga Stathiropoulos
Speaker
Director General
Hellenic Maritime Environment Protection Association –
HELMETA



Spyros Terzidis
Speaker
Chief Operating Officer, Subsea Plant, Customer Service Shipping
Sector
Vice Chairman of INTERGASCO



George Terziakidis
Speaker
Area Manager, East Mediterranean & Black Sea, Maritime,
Dry



Vasilios Th. Terzis
Speaker
Managing Director
Quemeneri Shipping Co. Ltd
Vice President
Hellenic Maritime Shippers Association (HMSA)



Theodoros V. Terzis
Speaker
Business Development Manager, Quemeneri Navigation
Co. Ltd



Nikolas G. Theodorou
Speaker
Chief Strategy Officer, ABC Maritime AG



Theodoros V. Terzis
Speaker
Business Development Manager, Quemeneri Navigation
Co. Ltd



Nikolas G. Theodorou
Speaker
Chief Strategy Officer, ABC Maritime AG



Vasilis Theofanisopoulos
Speaker
Managing Director
Mount Street Index, ERM&C



Christos Tsakonas
Speaker
Global Head of Shipping
DNB Bank



George A. Tsavlis
Speaker
Principal, Tsavlis Strategic Group
Real Estate, Shipping,
Industrial, Banking, Energy & Capital



Dr. George K. Vaggelos
Speaker
Associate Professor
Department of Shipping, Trade and Transport
University of Piraeus



Elini Veniami Mangas
Speaker
Principal, Bellina
Vice President, CTS Western Index



Dan Viotas
Speaker
Commercial Director, UK Ship Register



Andriani Voens
Speaker
Senior Executive
Representative Greece & Cyprus
UK Ship Register



Pansos Zachariadis
Speaker
Technical Director, Global Risk, Claims Management
GRI



Christos Loulis
Speaker
Secretary General of Digital
Governance and Smartification
Foundation



Kefalegionis Michalis
Speaker
Head of IT Innovation Center, CTS Group



Liana Feresidou
Speaker
Secretary General, AISD ECU



Sotirios Michael
Speaker
Head of Global, Supply Chain of Development and
Investments, Research, Technology & Innovation



Prof. Carlos E. Palao Salvador
Speaker
Chairman, Universidad de Valencia, Politecnico de
Valencia (UPV)



Santiago Cáceres
Speaker
P&IT Project Manager, Interpolis



Theodora Kalligaitis
Speaker
Member, CTS&C



Thierry Chevalier
Speaker
Project Leader, Mediatech



Lassi Christina
Speaker
Technical Manager, VTT&C



Dr. Vasilios Nikolopoulos
Speaker
Head of Applied Research & Development
Transportation & Energy R&D Programme of MTS&C



Dr. Vasilios Mavrou
Speaker
Researcher, MTS&C



Dr. Spiros Mousakitis
Speaker
Technical Coordinator, Vessels



Tassos Costas
Speaker
Senior Advisor, Insurance Department, CTS Western
Foundation of Companies



Eleni Livi
Speaker
CTF Senior Sales Specialist, CTS Group



Miguel Lind
Speaker
Senior strategy research advisor at R&D and (Public)
partners in Maritime Innovation & Challenge



Miguel Llop
Speaker
Director, TransMedTech Digital and Financial
Innovation, P&IT



Sebastian Stellos
Speaker
Head of IT at Bank of Cyprus, A.M.M.T.S.C. Board Member



Moulin Lucas
Speaker
VP of Innovation, Finance



Dr. Christos Giallis
Speaker
Senior Digital Transformation Analyst, CTS Group



Papathanassiou Fotini
Speaker
Data Privacy Officer, CTS Group



Elias Vangelis Maymou
Speaker
Operational Analyst, MTI Data

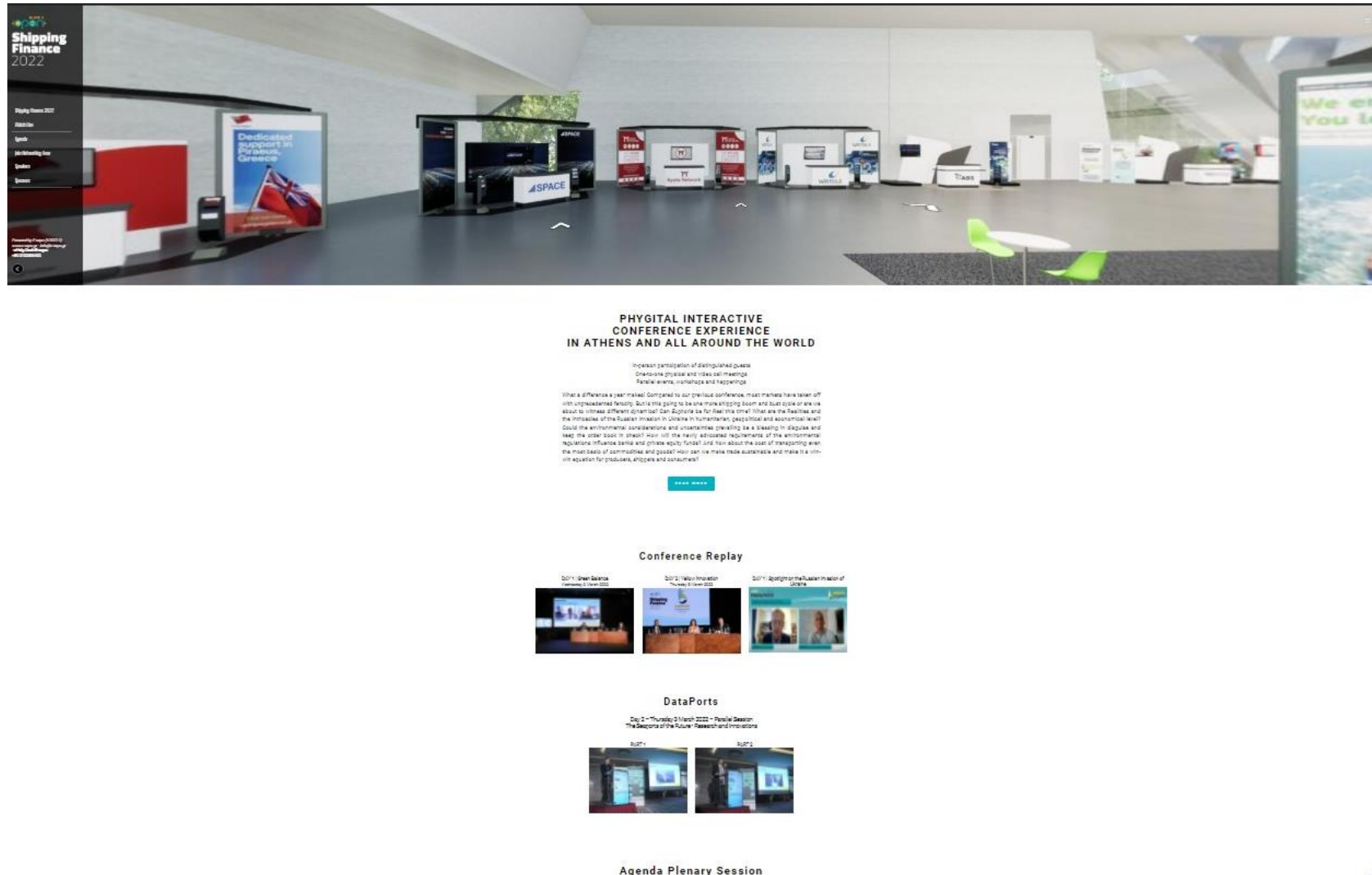


Dr. Vasilios Nikolopoulos
Speaker
Head of Applied Research & Development
Transportation & Energy R&D Programme of MTS&C



Dr. Vasilios Mavrou
Speaker
Researcher, MTS&C

POST EVENT WEB PAGE



Shipping Finance 2022

PHYGITAL INTERACTIVE CONFERENCE EXPERIENCE IN ATHENS AND ALL AROUND THE WORLD

Increased participation of distinguished guests
On-demand program and video call meetings
Facilitated events, showcases and happenings

What a difference a year makes! Compared to our previous conference, many markets have taken off with unprecedented ferocity. But is this going to be one more shipping boom and bust cycle or are we about to witness different dynamics? Can Europe be far from the times? What are the challenges and the introduction of the Russian invasion in Ukraine in humanitarian, geopolitical and economic level? Could the environmental considerations and uncertainties prevailing be a blessing in disguise and keep the order book in check? How will the newly advanced requirements of the environmental regulations influence tanker and other equity market? And how about the cost of transporting when the most basic of commodities and goods? How can we make more sustainable and make it a win-win equation for producers, shippers and customers?

[READ MORE](#)

Conference Replay

2021 Green Finance
November 8, 2021

2021 Value Innovation
November 8, 2021

2021 Spotlight on the Russian Invasion of Ukraine

DataPorts

Day 2 - Thursday 2 March 2022 - Plenary Session
The Shipping of the Future: Research and Innovations

2021
2022

Agenda Plenary Session

3D VIRTUAL VENUE

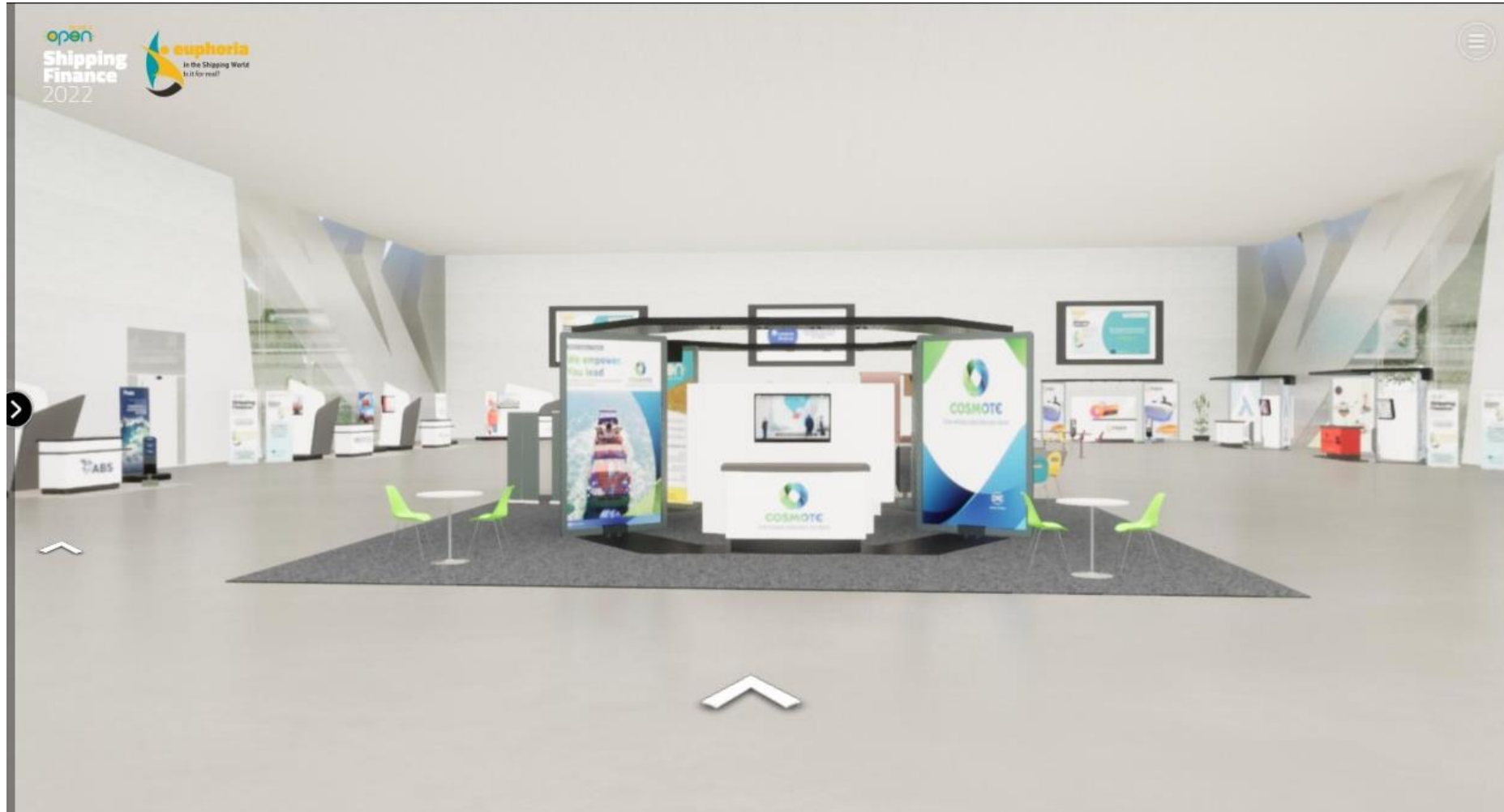
Click for a Virtual Tour



https://www.youtube.com/watch?v=Oz5o3Ah_pUk

3D VIRTUAL VENUE

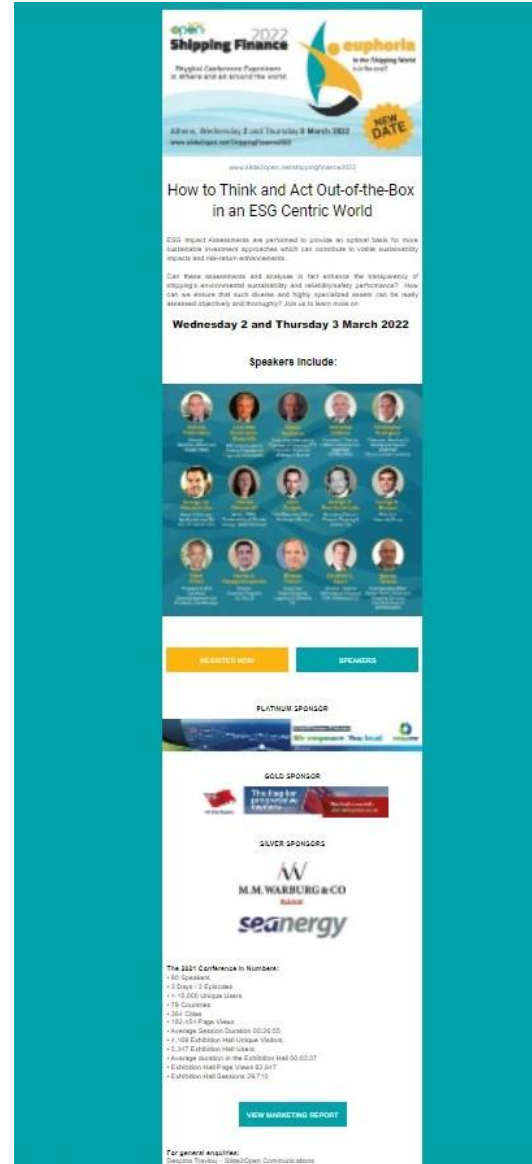
Exhibition Hall



NEWSLETTER CAMPAIGNS

Before the Conference
Thursday 3 February 2022

Newsletter subscribers: 52,215
Open% 26.66
Click% 1.02





Before the Conference
Thursday 10 February 2022

Newsletter subscribers: 52,183
Open% 25.99
Click% 1.11

NEWSLETTER CAMPAIGNS



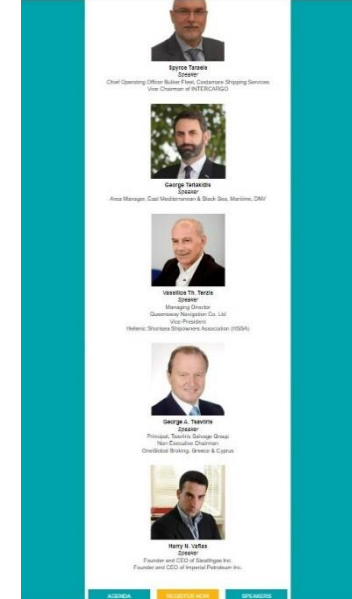
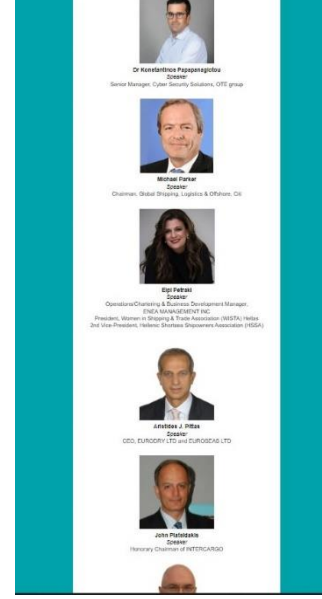
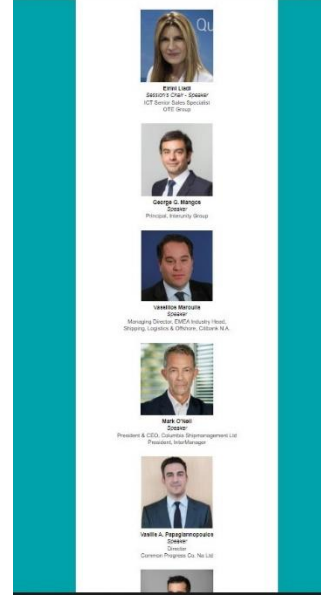
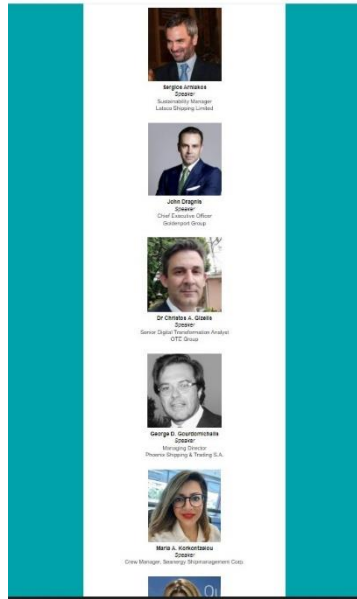
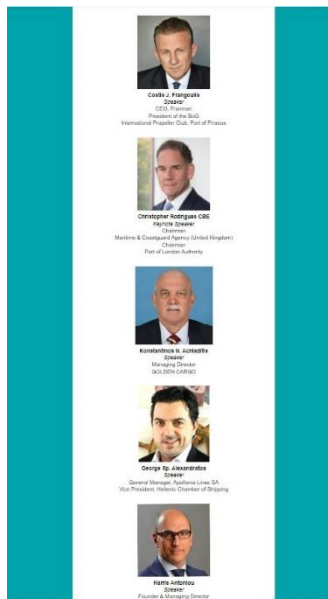
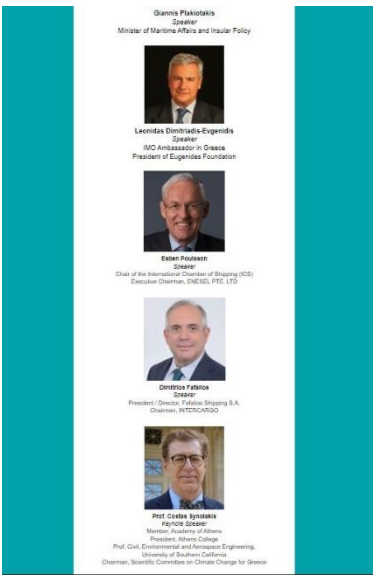
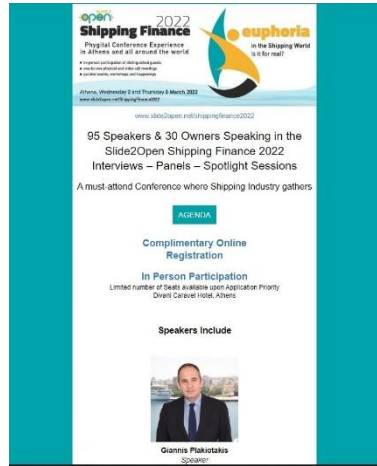
SLIDE 2 Shipping Finance 2022




NEWSLETTER CAMPAIGNS

Before the Conference
Thursday 17 February 2022

Newsletter subscribers: 52,154
Open% 27.94
Click% 1.95





Shifting Florida

People Conference Experience
to bring you out of around the world

- 4 speakers representing 4 different countries
- 100+ attendees from 10+ countries
- A great online conference and networking

Online, Wednesday 2nd of November 2 - March 2022
www.shiftingflorida.com/online

We are almost there!

Time to Discover the Agenda

Green Salas and Yveline Hernandez, ShiftingQeen Shifting Florida 2022 is ready to embark on its 3rd virtual journey around the world of Shifting. On Wednesday 2nd and Thursday 3 March 2022, 114 speakers, my friends from aviation, banking, healthcare, retail and IT together with 100+ participants online and in person.

You can Register for Sessions and Make your Own Agenda

HOW CAN I BOOKEN THE EVENT?
Simply click the button below

HOW CAN I GET THE MOST FROM THE EVENT?
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DISCOUNT PRICED SECTIONS
Because the sessions and speakers list are now almost closed, find them in the 'My View' window of the app for quick reference.

WANT MORE? I WANT THE AGENDA
When you're registered to a session, you'll receive a calendar link minutes before the event.

AGENDA

GET THE AGENDA


MY AGENDA

Complimentary Online Registration

In Person Participation:

Limited number of Seats available upon Application Priority
Direct Connect (on-site Access)

Speakers Include





Giovanni Piskotakis
Minister of Maritime Affairs and Inland Policy


NEWSLETTER CAMPAIGNS

Before the Conference
Tuesday 1 March 2022


Newsletter subscribers: 52,144
Open% 28.25
Click% 1.64


Leonardo Ordoñez-Expósito
Graduate
NOC Ambassador in Mexico
President of Expósito Foundation




Edwin Fuentetaja
Owner
Chair of the International Chamber of Shipping (ICS)
Executive Chairman, INECEL, PTD, LTD



Cristóbal Méndez
Owner
President, Centro Mexicano Shipping S.A.
Chairman, INTERCARBO



Prof. Carlos Sotomayor
Alumni Owner
Member, Advisory of External
Transportation Council
Prof. Civil, Mech., Environmental and Aerospace Engineering,
University of Southern California
Chairman, Sustainable Committee on Climate Change for Google



Kevin Edwards
Chairman
President & Managing Director
Naspers International AG

Sergio Lamas
Owner
Business Manager
Lamas Shipping Limited

George Giamberini
Owner
Managing Partner
Bosch

John Engles
Chairman
Chief Executive Officer
Safeway Group

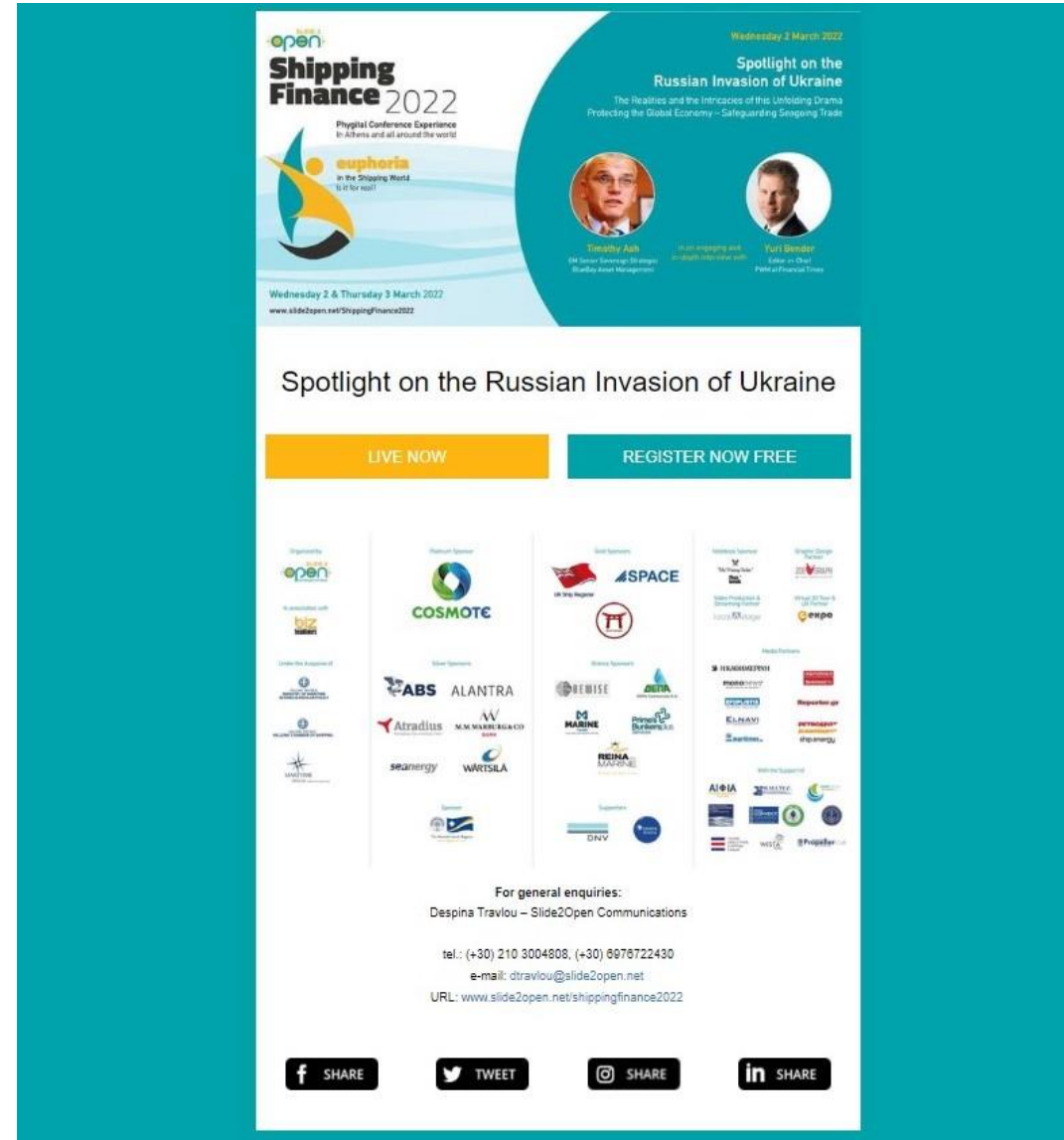
Dr Gabriela A. Gomez
Owner
Senior Digital Transformation Analyst
CSC Group

[illegible]

NEWSLETTER CAMPAIGNS

Live Now
Wednesday 2 March 2022

Newsletter subscribers: 52,111
Open% 28.04
Click% 1.93



The screenshot shows a newsletter campaign for "Shipping Finance 2022". The header features the "open" logo and the event title "Shipping Finance 2022" with the tagline "Physical Conference Experience In Athens and all around the world". It also includes the "euphoria" logo and the text "in the Shipping World Is it for real?". The main content area is titled "Spotlight on the Russian Invasion of Ukraine" and includes two circular portraits of speakers: Timothy Ash (CEO, Seaworld) and Yuri Bender (Editor in Chief, FreightWaves). Below this, there are two buttons: "LIVE NOW" and "REGISTER NOW FREE". The footer section displays a grid of logos for various sponsors and partners, including ABS, ALANTRA, Atradius, COSMOTE, DNV, and many others. At the bottom, contact information for Despina Travlou is provided, along with social media sharing buttons for Facebook, Twitter, and LinkedIn.

Wednesday 2 March 2022

Shipping Finance 2022
Physical Conference Experience
In Athens and all around the world

euphoria
in the Shipping World
Is it for real?

Wednesday 2 & Thursday 3 March 2022
www.slide2open.net/shippingfinance2022

Spotlight on the Russian Invasion of Ukraine
The Realities and the Intricacies of this Unfolding Drama
Protecting the Global Economy – Safeguarding Seagoing Trade

Timothy Ash
CEO, Seaworld
Head of Asset Management

Yuri Bender
Editor in Chief
FreightWaves

LIVE NOW **REGISTER NOW FREE**

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For general enquiries:
Despina Travlou – Slide2Open Communications
tel.: (+30) 210 3004808, (+30) 6978722430
e-mail: dtravlou@slide2open.net
URL: www.slide2open.net/shippingfinance2022

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NEWSLETTER CAMPAIGNS

Live Now Thursday 3 March 2022

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Open% 26.59
Click% 1.30

Newsletter subscribers: 52,414
Open% 26.78
Click% 3.00

SLIDE 2
open

Shipping Finance 2022

Newsletter subscribers: 52,389
Open% 24.09
Click% 0.85

Thursday 3 March 2022
Physical Conference Experience
In Athens and all around the world

Shipping Finance 2022

Alternative Financing: Has it Matured? Can it Maintain its Niche? What to Expect Next?

Panel Discussion

Panelists:

Chair and Moderator:

Wednesday 2 & Thursday 3 March 2022
www.slide2open.net/shippingfinance2022

Alternative Financing: Has it Matured? Can it Maintain its Niche? What to Expect Next?

LIVE NOW REGISTER NOW FREE

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Despina Traviou – Slide2Open Communications
tel.: (+30) 210 3004808, (+30) 6976722430
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Thursday 3 March 2022
Physical Conference Experience
In Athens and all around the world

Shipping Finance 2022

Words of Wisdom | Part 4

Panelists:

Chair and Moderator:

Wednesday 2 & Thursday 3 March 2022
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Words of Wisdom | Part 4

LIVE NOW REGISTER NOW FREE

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Thursday 3 March 2022
Physical Conference Experience
In Athens and all around the world

Shipping Finance 2022

Words of Wisdom | Part 5

Panelists:

Chair and Moderator:

Wednesday 2 & Thursday 3 March 2022
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Words of Wisdom | Part 5

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NEWSLETTER CAMPAIGNS

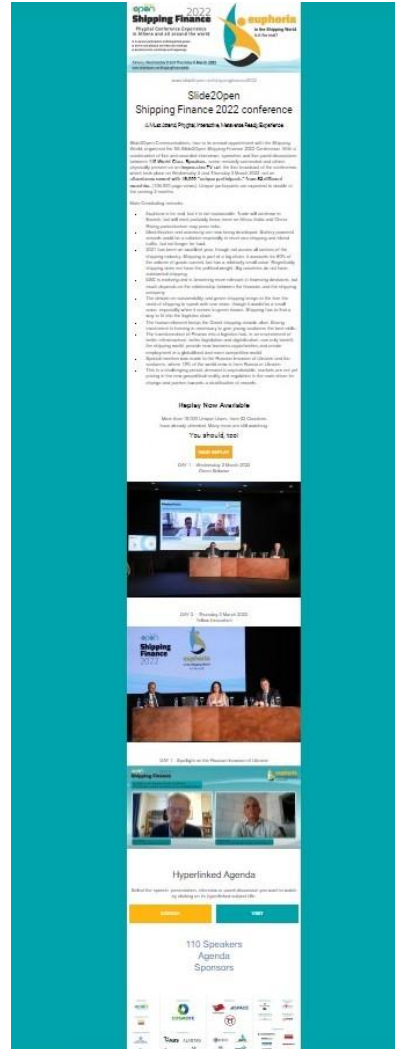
Post - Event

Friday 18 March 2022

Newsletter subscribers: 52.335

Open% 27.50

Click% 0.84



Tuesday 22 March 2022

Newsletter subscribers: 37.943

Open% 8.10

Click% 0.34



HIGHLIGHTS



HIGHLIGHTS



HIGHLIGHTS



HIGHLIGHTS



HIGHLIGHTS



HIGHLIGHTS



HIGHLIGHTS



HIGHLIGHTS

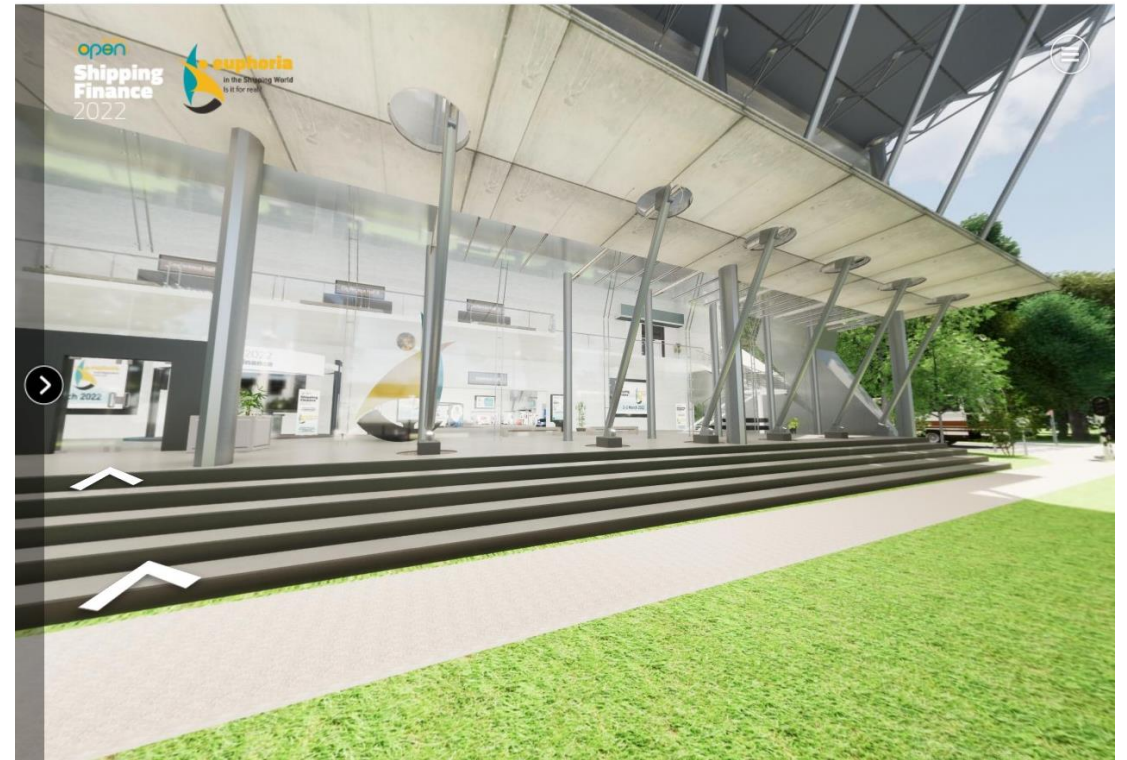


OUR 3D VIRTUAL VENUE / HOME



https://www.youtube.com/watch?v=Oz5o3Ah_pUk



























Windows Ink Workspace





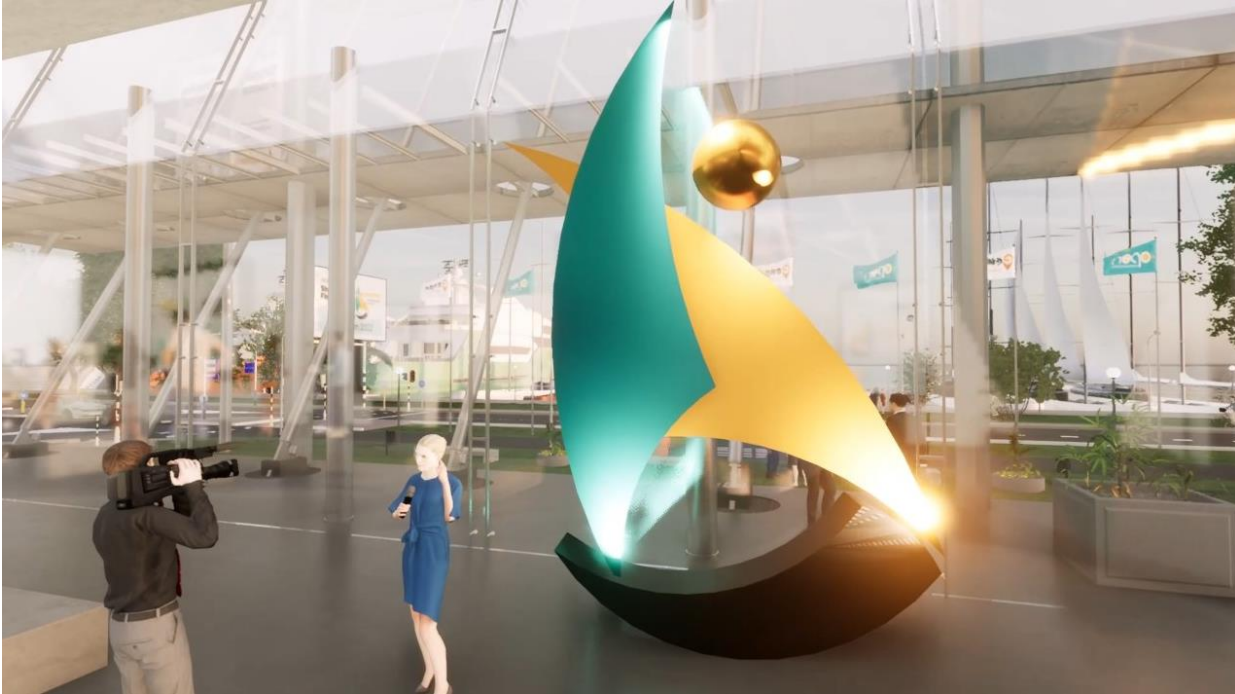
SLIDE 2
open
Shipping Finance 2022











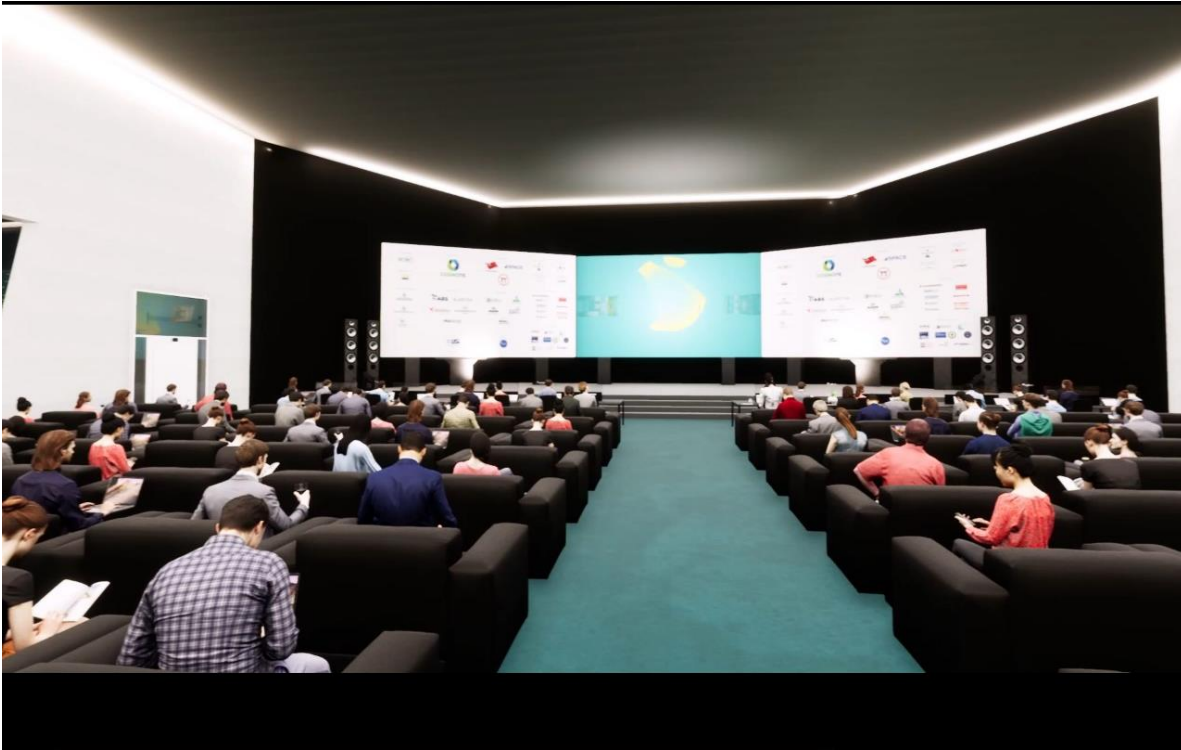


PHOTO & SNAPSHOTS ALBUMS



SNAPSHOTS: <https://photos.app.goo.gl/kGkegHcbNAVXCaWA7>

DAY 1: <https://photos.app.goo.gl/eSkaXKJ9tx1mQaux5>

DAY 2: <https://photos.app.goo.gl/uEGApZR4NehN3zKy5>

DATAPORTS: <https://photos.app.goo.gl/A5UoqbGccRoHFGBr8>

A 174 pages Publicity Report is available on the website
along with social media reports

Thank you for joining us

Despina Travlou

Managing Director

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(CY) M +357 977 901 77

E dtravlou@slide2open.net

Skype despina travlou

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