

- In-person participation of distinguished guests
- one-to-one physical and video call meetings
- parallel events, workshops and happenings



Athens, Wednesday 2 and Thursday 3 March 2022 www.slide2open.net/ShippingFinance2022

### **Agenda**

Select the speech, presentation, interview or panel discussion you want to watch by clicking on its hyperlinked subject title.

### DAY 1 – Green Balance Wednesday 2 March 2022

09:30	Registration and Morning Coffee
10:00	Welcome and Introductory remarks by the Conference Organizer  Ms Despina Travlou, Founder & Managing Director, Slide2Open Communications
	and by the Conference Moderator and Co-Chair Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
10:10	Opening Speech Mr Giannis Plakiotakis, Minister of Maritime Affairs and Insular Policy, Hellenic Republic
10:20	Keynote Speech <u>Euphoria in the Shipping World! Is it for Real?</u> Prof. Hercules E. Haralambides, Maritime Economics & Logistics (MEL), Université Paris 1 –  Pantheon Sorbonne, Dalian Maritime University (China), Conference Chair
10:40	Greeting Speech & Interview  How can we make Trade Sustainable and make it a Win-Win Equation for all  Stakeholders and Society at Large?  Mr Leonidas Dimitriadis-Evgenidis, IMO Ambassador in Greece,  President, Eugenides Foundation
	Interview conducted by the Conference Moderator and Co-Chair:  Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners





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#### 10:55 **Panel Discussion**

#### 360° Sustainable Development in Shipping

- Identifying Strengths, Weaknesses, Opportunities and Threats
- Being Pro-Active Shaping the Future

Mr Sergios Arniakos, Sustainability Manager, LATSCO Marine Management Inc.

Ms Helena Athoussaki, Head of ESG, Sustainability & Climate Change, Motor Oil Group

Ms Semiramis Assimakopoulou, VP of Sales at The Signal Group

Mr Andreas Chrysostomou, Executive Director, Clean Shipping Alliance

Ms Maria Korkontzelou, Crew Manager, Seanergy Maritime Holdings Corp.

Session's Chair and Moderator:

Ms Katerina Stathopoulou, Executive Director, Investments & Finance Ltd,

Governor, International Propeller Club, Port of Piraeus

#### **Keynote Speech** 11:40

Sustainable Shipping: The Only Way Forward

Christopher Rodrigues CBE, Chairman, Maritime & Coastguard Agency

Chairman, Port of London Authority

#### 11:50 **Panel Discussion**

**ESG Assessments - How to Apply in Shipping** 

How to Think and Act Out-of-the-Box in an ESG Centric World

ESG Impact Assessments are performed to provide an optimal basis for more sustainable investment approaches which can contribute to viable sustainability impacts and risk-return enhancements.

Can these assessments and analyses in fact enhance the transparency of shipping's environmental sustainability and reliability/safety performance? How can we ensure that such diverse and highly specialized assets are assessed objectively and thoroughly?

Mr Martin Crawford-Brunt, Chief Executive Officer, Lookout Maritime

Mr Stavros Gyftakis, Chief Financial Officer, Seanergy Maritime Holdings Corp.

Mr Kostas Kapralos, ESG Analyst, Net Zero Analytics

Mr Michael Parker, Chairman, Global Shipping, Logistics & Offshore, Citi

Session's Chair and Moderator

Mr Alexandros Damianidis, Partner, Assets & Structured Finance Group, Watson Farley & Williams

12:30 **Data Ports – Cognitive Ports of the Future** 

Mr Christos Gizelis, PhD, Principal Innovation Analyst, IT Innovation Center, OTE Group





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12:35	Keynote Speech  Is electrification and autonomy leading to a sustainable future?  Threat or Opportunity for owners?  Mr George Teriakidis, Area Manager, East Mediterranean & Black Sea, Maritime, DNV
12:45	Spotlight on a Market Maker  Mr John Platsidakis, Honorary Chairman of INTERCARGO
	in an engaging interview with
	Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
13:00	Lunch - What's up in the Virtual Venue and Exhibition Hall?
13:30	NeuroLeadership Training: <a href="Why-is-this-Feeling-of-Euphoria Extremely Important-for your Company?">Why-is this Feeling of Euphoria Extremely Important for your Company?</a>
	Ms Elisabeth Calbari, Neuropsychologist, Executive Trainer, Founder, Self-Balance
13:45	Words of Wisdom   Part 1  Mr Alexander C. Hadjipateras, Executive Vice President of Business Development, Dorian LPG LLC, Director of Helios LPG Pool
	conducted by
	Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,
	Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM
14:00	Keynote Presentation  How can Crypto and Blockchain Assist Shipping Companies reduce their  Greenhouse Gas Emissions – The Kyoto Network Proposal
	Mr Sheraz Malik, Co-Founder of Kyoto Network & Chief Executive Office, Digitorize Ltd
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14:10	Keynote Presentation
	<u>The Emerging Landscape of Decarbonization Trajectories – Leveraging ESG</u> Mr Georgios Plevrakis, Vice President for Global Sustainability, American Bureau of Shipping (ABS)



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#### 14:20 Panel Discussion

### <u>The Delicate Balance between Emission Reduction and Trade Growth – Challenges & Expectations</u>

- The need for a different mindset by all stakeholders
- The role of innovative technical solutions
- A prediction: Will shipping be gradually added to the European Union's Emission Trading System (ETS) starting in 2023 and phased-in over a three-year period? How will this be implemented and enforced?

Mr Dimitrios Fafalios, Chairman, INTERCARGO, President/Director, Fafalios Shipping S.A.

Mr Konstantinos Oikonomou, CEO, Marine Tours Group of Companies

**Mr Sotiris Raptis**, Acting Secretary General - Director Maritime Safety and Environment,

ECSA (European Community Shipowners' Associations)

Mr Panos Zachariadis, Technical Director, Atlantic Bulk Carriers Management Ltd.

Session's Chair and Moderator:

**Dr George Vaggelas,** Associate Professor, Department of Shipping, Trade and Transport, University of the Aegean

#### 15:00 Making the Sky the Limit:

Nautics, Aeronautics and Astronautics — Gina meets Czarina
An Engaging Conversation between a Sea Captain and a Space Captain

In the world we live in today, the study of space and the sea are inseparable. It is only advancements in space that have allowed us to monitor our seas and the ships that sail through them. And it is all this work that has led to safer seas, safer ships and even safer seafarers and goods carried.

**Cpt Georgia (Gina) Darsakli,** Captain Class A', Springfield Shipping Co. Panama **Ms Czarina Catalogna**, Chair of AIAA (American Institute of Aeronautics and Astronautics),

San José University Student Branch, Senior Student, Aerospace Engineering, San José State University moderated by

Ms Despina Travlou, Managing Director, Slide2Open, Communications, Conference Organizer





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#### 15:15 Panel Discussion:

#### Is this Shipping Cycle Different from the Previous Boom and Bust Experiences?

Mr Evan Cohen, Managing Director and Group Head Maritime Finance, CIT Group

Mr Vassilis Maroulis, Head of EMEA Shipping, Citi

Mr Nicholas Pavlidis, Head of Shipping, Bank of Cyprus

Mr Christian L. Speer, Director, Head of International Shipping, M.M.WARBURG & Co

Mr Christos Tsakonas, Global Head of Shipping, DNB BANK

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

#### 15:55 **Panel Discussion**

#### Why Here - Why Now?

**Mr George Kallianis,** Member of the BoD of HELMEPA, Governor, International Propeller Club, Port of Piraeus

Mr Kenneth Juhls, Chief Financial Officer at ZeroNorth

Mr Christos Matsikoudis, Area Sales Manager EastMed, Wärtsilä Voyage Solutions

Mr Nikolas G. Theodorou, Chief Strategy Officer, ABC Maritime AG

Session's Chair and Moderator

Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,

Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM

#### 16:35 Words of Wisdom | Part 2

**Mr Mark O'Neil,** President & CEO, Columbia Shipmanagement Ltd, President, InterManager conducted by

Ms Gina Panayiotou, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stage





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#### 17:00 Panel Discussion

#### To Divest or to Invest? When not to Leave Money on the Table

Visions of the future – What strategies should be adopted? Avoiding divestment pitfalls of the past

Mr John Dragnis, Chief Executive Officer, Goldenport Group

Mr George D. Gourdomichalis, Managing Director, Phoenix Shipping & Trading S.A.

Mr Vasilis A. Papagiannopoulos, Director, Common Progress Co. Na Ltd

Mr Harry N. Vafias, Founder and CEO, Stealthgas Inc., Founder and CEO, Imperial Petroleum Inc.

Session's Chair and Moderator

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners, Conference Co-Chair

17:40 Spotlight on the Russian Invasion of Ukraine

The Realities and the Intricacies of this Unfolding Drama

Protecting the Global Economy – Safeguarding Seagoing Trade

Mr Timothy Ash, EM Senior Sovereign Strategist, BlueBay Asset Management

in an engaging and in-depth interview with

Mr Yuri Bender, Editor-in-Chief, PWM at Financial Times

18:00 End of Day 1 – Walking through the Virtual Venue and Exhibition Hall





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## Day 2 – Plenary Session – Yellow Innovation Thursday 3 March 2022

Thursday 3 March 2022		
09:30	Registration and Morning Coffee	
10:00	Welcome and Introductory remarks by the Conference Organizer  Ms Despina Travlou, Founder & Managing Director, Slide2Open Communications	
	and by the Conference Moderator and Co-Chair  Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners	
10:05	Keynote Speech and Interview with an Industry Maker  Mr Esben Poulsson, ICS Chair, Executive Chairman of ENESEL PTE. LTD  conducted by  Ms Gina Panayiotou, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stag	
10:15	Fireside Talk with a Special Guest What Should Come First? The Carrot or The Stick? Towards a Shared Environmental Responsibility between Governments & Business Leaders  Prof. Costas Synolakis, Member of the Academy of Athens, President of the Athens College, Professor of Civil, Environmental and Aerospace Engineering, University of Southern California	
	in an engaging discussion with	

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

10:35 <u>Living in the New Cyber-Normality</u>

Dr Konstantinos Papapanagiotou, Senior Manager, Cyber Security Solutions, OTE Group





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Athens, Wednesday 2 and Thursday 3 March 2022

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10:45 **Presentation** 

From Pirate Attacks to Cyber Attacks

Mr Alexandros Mavromatos, Information Security & Data Protection Consultant

Governance, Risk & Compliance Services, Space Hellas

Mr Pavlos Deftereos, Information Security & Data Protection Consultant

Governance, Risk & Compliance Services Division, Space Hellas

10:55 **Keynote Speech** 

GEO, LEO and All That Jazz -

The Next Generation of Satellites as Enablers of Maritime's Digital Maturity

Mr Ben Palmer OBE, President Maritime, Inmarsat

11:05 Technology, an enabler of Digital Transformation in Shipping Industry

Ms Eirini Liadi, ICT Senior Sales Specialist OTE Group

**Panel Discussion** 11:10

Act with Tact and Vision -

The Key for a Holistic Transformational Developmentто то

The concept is to present the ecosystem outlook and a network of trusted industry-leading partners towards a holistic transformational approach.

Topics include

- Integrating technology solutions in tailor made approaches: use cases
- New technologies predicting failure and reducing operational expenses: data, analytics and intelligence
- Beyond just data, analytics and intelligence to unlock efficiencies and make the digital ship a reality
- Teaming up (the partners) to address industry needs in a seamless and compatible way.
- Inculcate technology and innovation culture, while respecting traditional empirical experience
- A new generation of satellites enhancing connectivity in sea and onshore -
- How can technology assist industry's vision for the future

Mr Yannis Anastasakos, General Manager, Sales & System Integration, Space Hellas

Mr Peter Broadhurst, Senior Vice President, Inmarsat

Mr Nikos Botinis, Regional Manager at Cisco Greece, Cyprus & Malta

Ms Eirini Veniami Mangos, Principal BeWise, Vice President, ICC Women Hellas

Coordinator:

Ms Eirini Liadi, ICT Senior Sales Specialist, OTE Group





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Day 2 – Parallel Session – Yellow Innovation Thursday 3 March 2022



Data Platform for the Connection of Cognitive Ports



12:00 Parallel Stream

The Seaports of the Future – Research and Innovations, Part 1

13:30 Lunch - What's up in the virtual Exhibition Hall?

14:00 The Seaports of the Future – Research and Innovations, Part 2

16:20 End of Parallel Event





The Seaports of the Future Research and Innovations

Bringing together all stakeholders on the seaports of the future, to present the research vision, the available solutions and to hear the concerns and the needs of the related industries.







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#### 11:50 Fireside Talk

#### Shipping's Responsiveness to a Radically Changing World

**Dr George D. Pateras,** President, Hellenic Chamber of Shipping Deputy Chairman, Contships Management Inc.

**Mr Christopher Conway,** Managing Director, Global Head of Shipping & Offshore Export & Agency Finance, Citi

Conducted by:

**Ms Katerina Stathopoulou,** Executive Director, Investments & Finance Ltd, Governor, International Propeller Club, Port of Piraeus

#### 12:10 Fireside Talk

#### "Flying" Green: The role of flag states for a sustainable future

Mr Dan Vivian, Commercial Director, UK Ship Register

Ms Gina Panayiotou, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stage

#### 12:20 Panel Discussion

#### Myths and Truths about Maritime Hellas, the Hellenic Maritime Cluster

Mr Kostis N. Achladitis, Managing Director, GOLDEN CARGO

Mr George Sp. Alexandratos, General Manager, Apollonia Lines SA,

Vice President, Hellenic Chamber of Shipping

Ms Helen Polychronopoulou, Executive Vice President, Environmental Protection Engineering S.A.,

President, HEMEXPO

Session's Chair and Moderator

Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,

Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM

#### 12:55 Words of Wisdom | Part 3

Mr George Margaronis, CEO, LATSCO Shipping Ltd

Mr Aristidis J. Pittas, CEO, EuroSeas Ltd & EuroDry Ltd

conducted by

**Ms Katerina Stathopoulou,** Executive Director, Investments & Finance Ltd, Governor, International Propeller Club, Port of Piraeus



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13:20 Words of Wisdom | Part 3

Mr George J. Souravlas, CEO, Load Line Marine S.A.

Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,

Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM

13:30 <u>Lunch - What's up in the virtual Venue and Exhibition Hall?</u>

14:00 Alternative Financing: Has it Matured? Can it Maintain its Niche? What to Expect Next?

Mr Harris Antoniou, Founder & Managing Director, Neptune Maritime Leasing Ltd

Mr George Giannakis, Managing Partner, Alantra

**Mr Martin Hugger,** Managing Director, Meerbaum Capital Solutions Inc.

Mr Elias Sakellis, Chief Executive Officer, Australis Maritime Limited

Mr Vasilis Theofanopoulos, Managing Director, Mount Street Hellas SAMRLC

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

14:50 **Panel Discussion** 

The A.M.M.I.T.E.C. Panel
Cyber Attacks: The day after

Mr Michalis Kantartzoglou, ICT Manager, Eletson Corporation

**Ms Katerina Raptaki,** Digital Transformation, Cyber Security and e-Governance specialist, Navios Group of Companies, Member of the Board of Directors, A.M.M.I.T.E.C., Session's Chair

Mr Konstantinos Stais, ICT Manager, Pleiades Shipping Agents S.A.

Panel's Moderator:

Dr Matthew Maheras, CIO, Metrostar Management Corp., Vice President of the BoD, A.M.M.I.T.E.C.

15:30 Fireside Talk

**Cyber Threats: Is Hell for Real?** 

The Disconnect between Procedure and Reality and how to Protect our Cyber Borders

**Ms Katerina Raptaki,** Digital Transformation, Cyber Security and e-Governance specialist, Navios Group of Companies, Member of the Board of Directors, A.M.M.I.T.E.C., Session's Chair **Mr Ewan Robinson**, Director, Yango Satellite Communications Ltd





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#### 15:40 Words of Wisdom | Part 4

Mr Antonis Lambros, Director Centrofin S.A.

in an engaging interview with

**Mr George Laios,** Deputy Secretary General, Association of Banking & Finance Executives of Hellenic Shipping, Deputy CEO, Intermodal Group

#### 15:55 Panel Discussion

#### Reversing the Black Swans of Disruption – Lessons Learned

The disruptions we are witnessing today in the form of blockages; port congestion; lack of goods, equipment and labor and, above all, global inflation and sky-rocketing freight rates are just a textbook case of Keynesian excess demand vis à vis an aggregate supply which kept declining for more than a year. The latter decline was manifested by factory closures in China and elsewhere, and lack of labor due to quarantines, lockdowns and home isolation. No doubt, supply will again oblige at no small measure, but supply adjustments take time, and they usually overshoot. The roller-coaster of the business cycle is all too well known, particularly in international shipping. The panelists will present their views on supply chain disruptions, particularly on port logistics.

Jan Hoffmann, Head, Trade Logistics Branch; Division on Technology and Logistics;

UNCTAD: United Nations Conference on Trade and Development (Geneva)

Paul Kent, Senior Vice President and Managing Director, Ports and Logistics,

MEG: Monument Economics Group, Arlington, VA

Prof. Kee-hung (Mike) Lai, Chair Professor of Shipping and Logistics,

Hong Kong Polytechnic University

**Prof. Theo Notteboom,** Professor in Maritime and Port Economics, University of Antwerp and Shanghai Maritime University

Session's Chair and Moderator

**Prof. Hercules E. Haralambides**, Maritime Economics & Logistics (MEL), Université Paris 1 – Pantheon Sorbonne, Dalian Maritime University (China), Conference Chair

#### 16:35 Rise of the AI in the Shipping Industry

**Driving Digital Transformation in an Ocean of Opportunities** 

Dr Harris Apostolopoulos, Chief Transformation Officer (CTO), PMO Global Alliance



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#### 16:40 Panel Discussion

#### **Deciphering Financing Appetite towards Shipping Investments**

Presentation of the findings and further discussion on the Slide2Open Poll Survey

Mr John N. Cotzias, Projects & Finance at Xclusiv Shipbrokers Inc.

Mr George G. Mangos, Principal, Interunity Group

Mr Theocharis V. Terzis, Business Development Manager, Queensway Navigation Co. Ltd

Dr Konstantinos Rokkos, Chairman & CEO, TST International S.A.,

Regional Vice President, International Propeller Club of US

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

#### 17:20 Presentation

#### The 'cleanest fuel' for your 'liquidity voyage'

Mr Ioannis Kounas, Head of Commercial Risk South East Europe, Atradius

#### 17:30 Fireside Talk

#### Financing Bunker Deals for Sustainability's Sake -

**Bunkering in Times of Euphoria in Shipping,** an educative conversation between:

Mr Llewellyn Bankes-Hughes, Managing Director, Petrospot Ltd

Mr Ioannis Kounas, Head of Commercial Risk South East Europe, Atradius

Mr Anthony Mollet, Chief Executive Officer at Marine Fuels Alliance

Ms Irene Notias, Managing Director/Sr. Bunker Broker,

Prime's Bunkersplus Services, Governor, International Propeller Club, Port of Piraeus

Mr John Phillips, Director, Awyr Las Ltd

#### 18:00 Words of Wisdom | Part 5

**Ms Elpi Petraki,** Operations/Chartering & Business Development Manager, ENEA MANAGEMENT INC, President, WISTA Hellas, 2nd Vice-President, Hellenic Shortsea Shipowners Association (HSSA)

**Mr Vassilios Th. Terzis,** Managing Director, Queensway Navigation Co. Ltd, Vice-President, Hellenic Shortsea Shipowners Association (HSSA)

conducted by

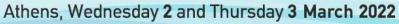
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners



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Mr George A. Tsavliris, Principal, Tsavliris Salvage Group, Non-Executive Chairman, OneGlobal Broking, Greece & Cyprus

18:30 **End of the Conference** 







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in the Shipping World

Is it for real?

